



TRANSPORT AND INDUSTRY DEVELOPMENT INVESTMENT  
JOINT STOCK COMPANY -TCD-

# INVESTOR RELATIONS

## NEWSLETTER



# 1Q 2022

## HIGHLIGHTS

### 1Q2022



TCD LANDING IN THE TOP 500 LARGEST ENTERPRISES  
IN VIETNAM FOR 5 CONSECUTIVE YEARS.



WORKED WITH THE LEADERS OF SOC TRANG PROVINCE  
ON THE ROAD PROJECT OF 935C



BCG PROPOSED THE PLAN OF URBAN TOURISM OF 546 HA.



TCD WON THE BIDDING PACKAGE OF THE TAXIWAY AT PHAN THIET AIRPORT



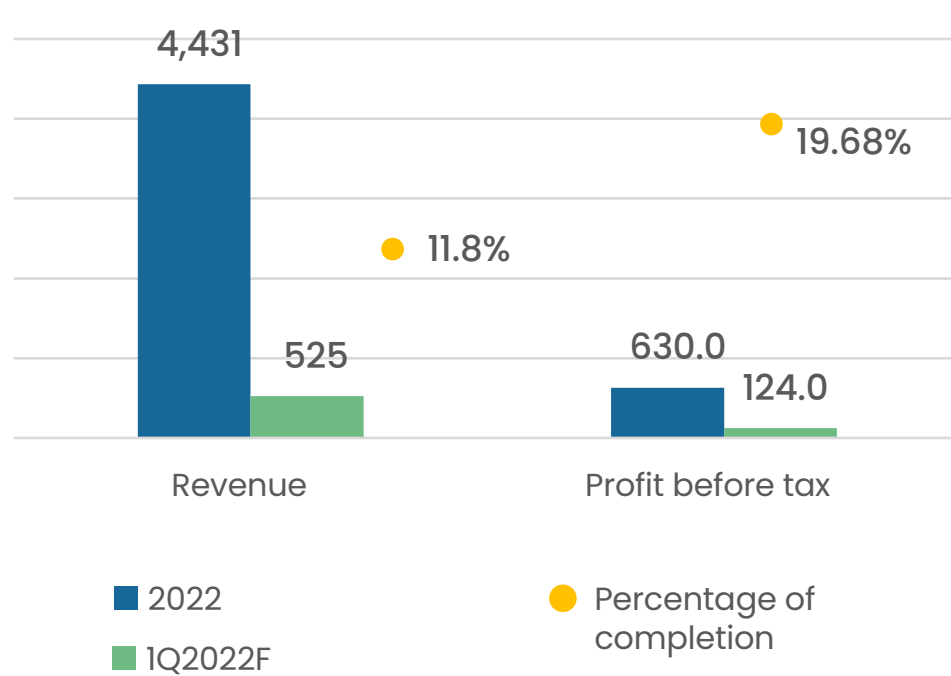
CORPORATE SOCIAL RESPONSIBILITY (CSR)



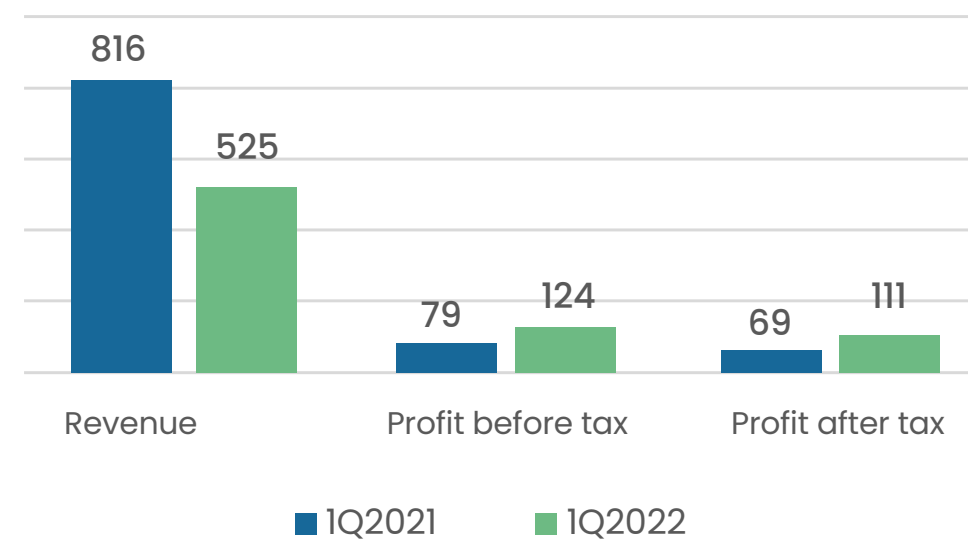
PROJECT UPDATES

## BUSINESS RESULTS

### Performance

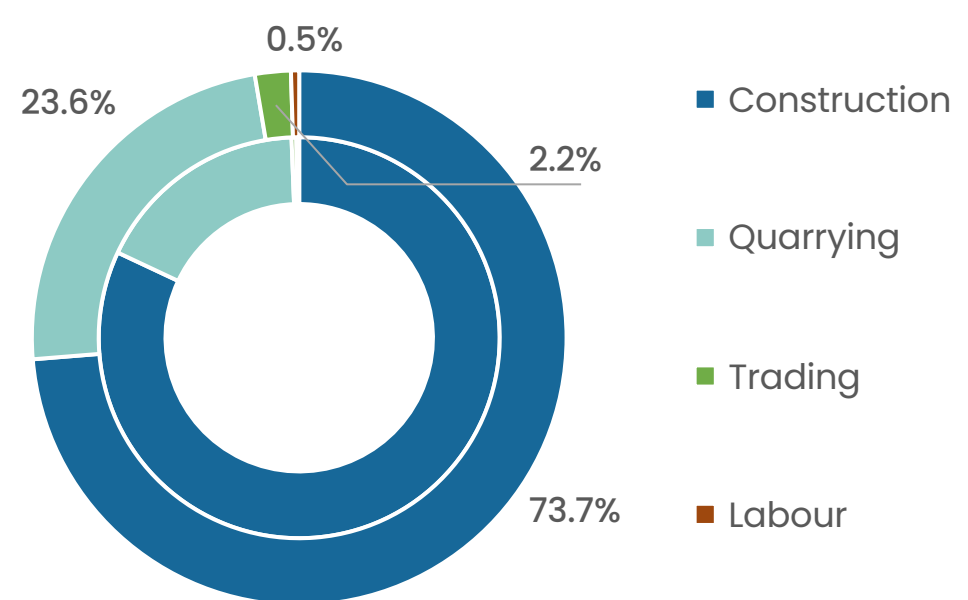


### Performance



### Performance by sectors

(inner chart: 1Q2021; outer chart 1Q2022)



## FINANCIAL RESULTS

In 1Q2022, revenue reached VND 525 billion, down 35,7% compared to 1Q2021. Profit before tax reached VND 124 billion, up 60,7% compared to the the same period of 2021.

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REVENUE  
1Q2022 REACHED

525 Billion  
Dong



DOWN COMPARED  
TO THE 1Q2021

35,7 %



PROFIT  
BEFORE TAX  
1Q2022 REACHED

124 Billion  
Dong



UP COMPARED  
TO THE 1Q2021

60,7 %





In 1Q2022, the construction reached VND 387 billion in revenue, presenting 10,5% of the plan 2022. Profit after tax reached VND 38 billion, presenting 9,4% of the plan. Quarrying earned VND 124 billion in revenue, presenting 19,6% of the plan of VND 633 billion. Profit after tax reached VND 13 billion, presenting 29% of the plan. Labour export earned VND 2,6 billion in revenue, equivalent to 20,8% of the plan and Trading reached VND 11,4 billion in revenue, presenting 13,4% of the plan.

In 2022, TCD is expected to achieve consolidated revenue of VND 4,431 billion, profit before tax of VND 630 billion, up 42,39% and 68% respectively compared to the the same period of 2021.

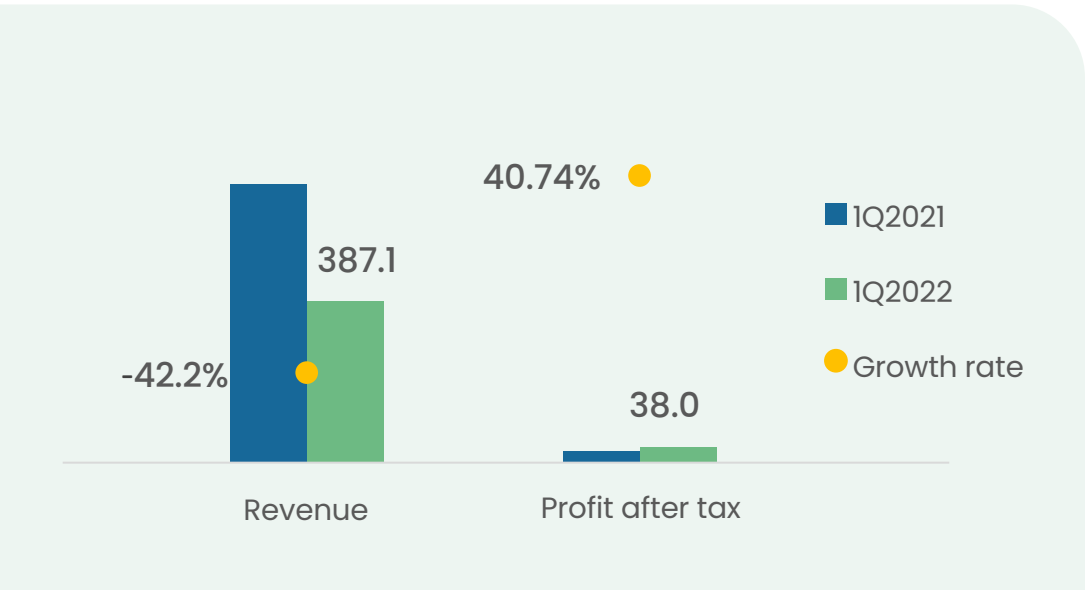


CONSTRUCTION

In 1Q2022, revenue reached VND 387 billion. Profit after tax reached VND 38 billion, up 38,5% compared to the the same period of 2021.

Revenue and profit come from projects: Malibu Hoi An, Hoi An Do'r, King Crown Infinity, Casa Marina Resort and solar rooftop projects

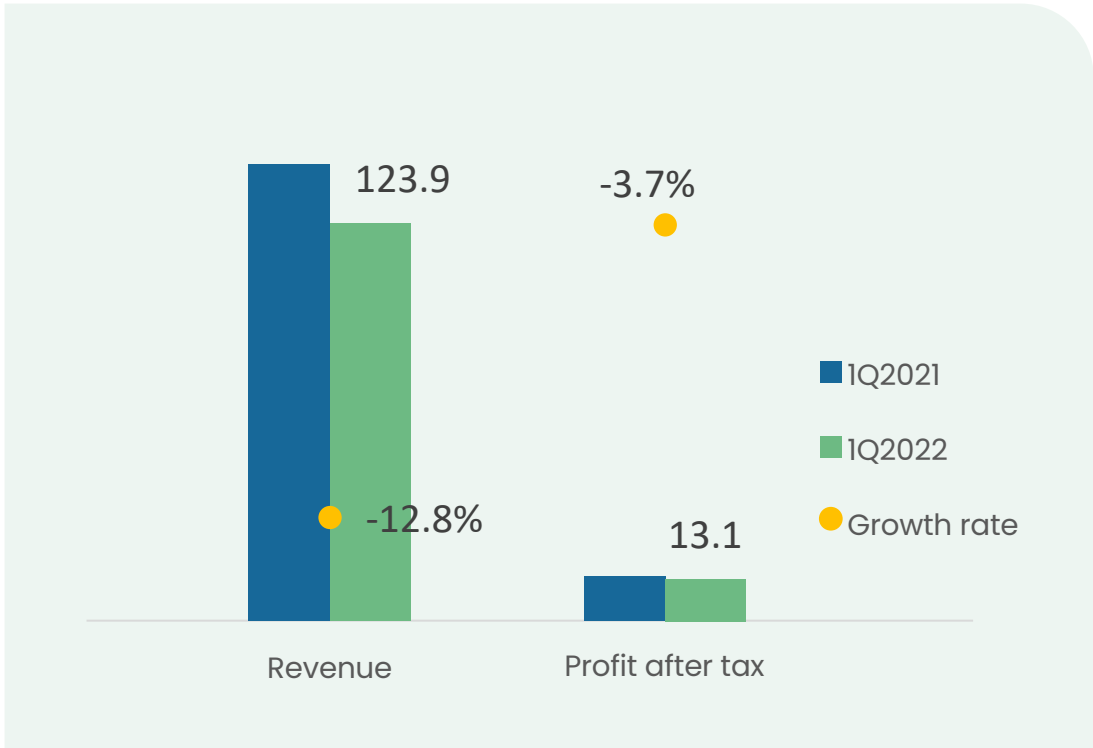
In 2022, it is expected that construction revenue will reach VND 3,700 billion, profit before tax will reach VND 507 billion, up 45,9% and 156% respectively compared to the same period of 2021.



QUARRYING

In 1Q2022, the quarrying contributed VND 124 billion to consolidated revenue. Profit after tax reached roughly VND 13 billion. Revenue mainly comes from key projects in the Mekong Delta.

In 2022, revenue is expected to reach VND 633 billion, up 14% compared to the 2021, profit before tax will reach VND 60 billion.

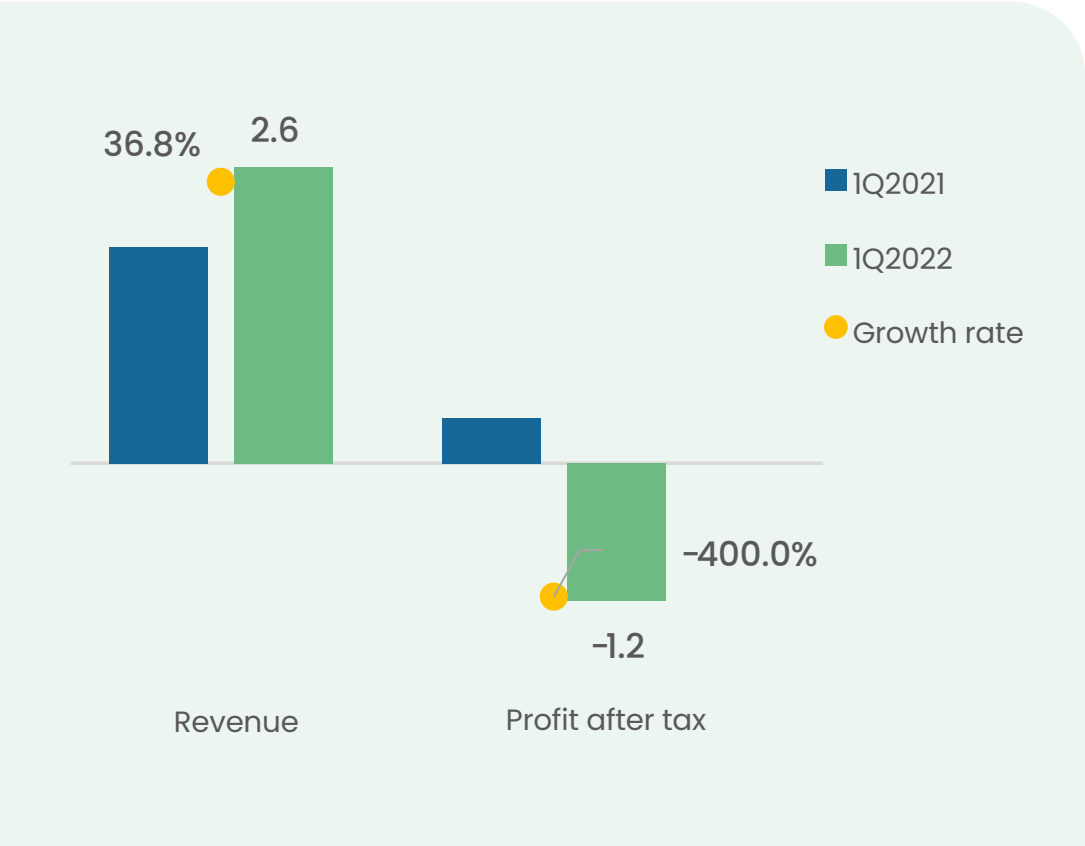


LABOUR EXPORT

In 1Q2022, revenue reached VND 2.6 billion.

In 2021, Tracodi Labor contracted for 194 workers to work in Japan. In 2022, the company is expected to send 570 workers after the epidemic situation has reduced.

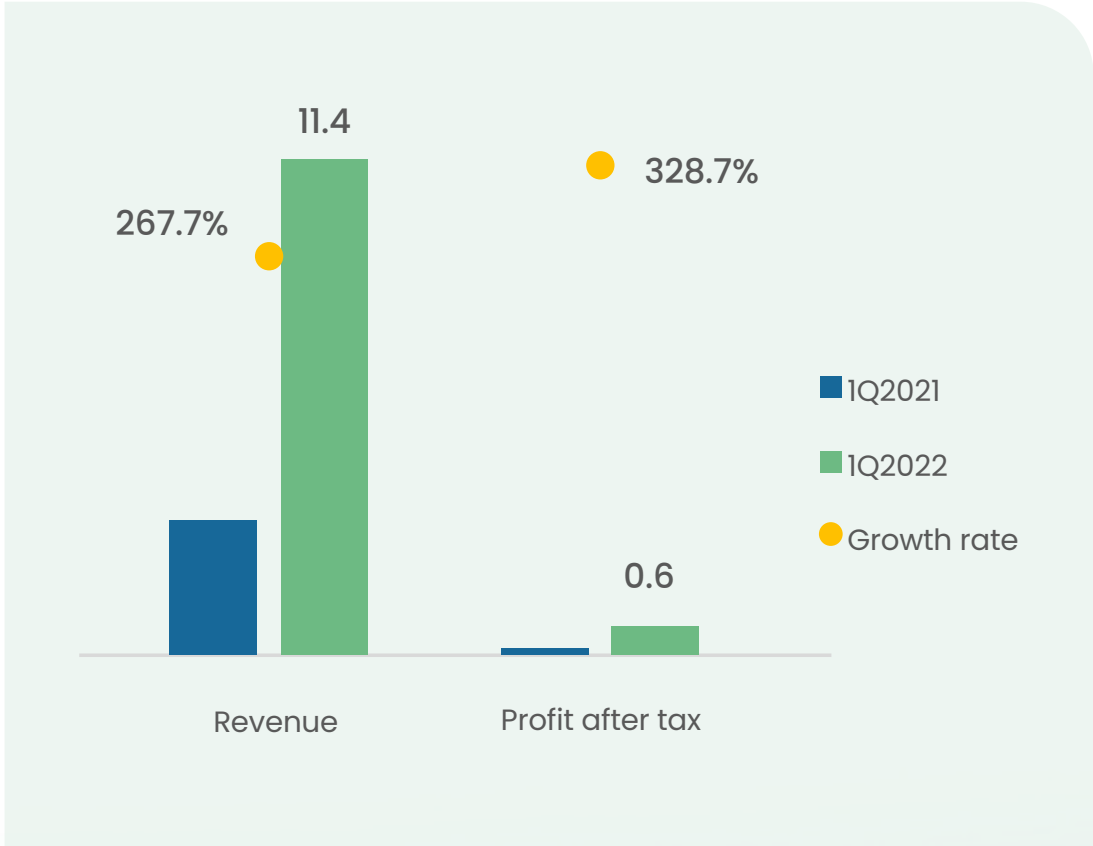
In 2022, this sector will earn VND 12,4 billion in revenue and profit before tax will reach VND 641 million,



TRADING

In 1Q2022, revenue reached VND 11,4 billion, profit after tax reached VND 1.5 billion, approximately 9 folds over the same period of 2021.

In 2022, Trading is expected to reach VND 85,6 billion in revenue, profit before tax will reach VND 32 billion, up respectively 584% và 92,7% compared to the the same period of 2021. Revenue comes from procurement for large ongoing projects.





HIGHLIGHTS

1Q2022



TRACODI WAS HONORED IN THE TOP 500 LARGEST ENTERPRISES IN VIETNAM

Tracodi was honored in the Top 500 largest enterprises in Vietnam for 5 consecutive years. TRACODI has achieved a good growth rate and met the requirements in terms of revenue, profit, total assets, number of employees, and branding. In addition, TCD has met other criteria such as contribution to the State budget, working environment, corporate social responsibility in VNR500.



WORKED WITH LEADERS IN SOC TRANG PROVINCE ON AN INVESTMENT PLAN FOR THE NORTH-SOUTH ECONOMIC DEVELOPMENT BACKBONE PROJECT (PROVINCIAL ROAD 935C)

TCD and its holding company BCG have worked with leaders in Soc Trang Province on an investment plan for the North-South Economic Development Backbone Project (Provincial road 935C) with a total investment of VND 3.514 billion.



WORKED WITH LEADERS IN QUANG YEN COMMUNE (QUANG NINH) PROPOSING THE PLAN OF THE CORAL RESIDENCE AND TOURISM COMPLEX WITH AN AREA OF 546 HECTARES

TCD and its holding company BCG have worked with leaders in Quang Yen Commune (Quang Ninh) proposing the Plan of The Coral Residence and Tourism Complex with an area of 546 hectares for 40,000 people. This is expected a total investment of roughly VND 23,000 billion.



TRACODI (TCD) HAS ENTERED TO CONSTRUCTION PACKAGE FOR THE TAXIWAY AT PHAN THIET AIRPORT

Tracodi (TCD) has entered to construction package for the taxiways at Phan Thiet airport with a total contract value of around 406 billion VND.



TRACODI (TCD) HAS ISSUED SHARES TO EXITING SHAREHOLDERS WITH THE RATIO OF 1:1

Tracodi (TCD) has issued shares to exiting shareholders with the ratio of 1:1 to increase its capital. Also, TCD is working on share issuance under private placement of VND 500 billion, share price is VND 20,000 per share.



## TRACODI TOGETHER WITH ITS HOLDING COMPANY AND MEMBERS CONTRIBUTE TO THE COMMUNITY THROUGH BCG FOUNDATION



Giving 100 gifts to poor and disadvantaged families in Thu Duc City. We hope to bring a warm and full of love TET for them.



From January 20 to January 27, BCG Foundation has given more than 4,000 gifts with a total value of 1.5 billion VND to disadvantaged families in Tra Vinh, Ca Mau and Long An, Vinh Long, Dak Nong, Quang Nam, Binh Dinh provinces and HCMC to celebrate Tet festival.



Donating 160,000 capsules (400 mg) of Molnupiravir to Hanoi's Vietnam Fatherland Front Committee for Covid-19 treatment.



Along with the Government to reduce the Covid-19 patients, BCG Foundation has donated medicine for coronavirus treatment to provinces such as Dien Bien (60,000 capsules), Quang Ngai (60,000 capsules), Quang Nam (60,000 capsules), Soc Trang (40,000 capsules).



From January 26 to January 28, BCG Foundation run the streets of inner Ho Chi Minh City and gave away nearly 1,000 gifts including cakes, milk and dry food to poor and homeless people in the City with hope to bring a warm Tet to them.



# PROJECT UPDATES

## CIVIL CONSTRUCTION

### Hoian d 'Or

More than 90% of 202 shophouses and 70% of the internal infrastructure have been done. To meet the tight timeline of the project, 500 to 700 workers scheduled for 3 shifts. The contract value of the 1st phase is about VND 529.6 billion with a total area of 24.5 ha. The construction has officially started in April 2021.



### Amor Riverside Villas

Located in Binh Chanh, Ho Chi Minh City. The contract value is VND 240 billion with the total area of 1.58 ha of 33 luxury villas. Construction has started on August 3rd, 2020. The mock-up villa and infrastructure are under construction. The project is expected to be completed in 2023.

### King Crown Infinity

The project is high-rise building with 30 floors and 5 basements in the area of 1.2 ha. The construction has started on November 21st, 2020 with the contract value of VND 3,113.3 billion. 1st floor of the building has been done and Basement 1 has been done 70%. We have scheduled 3 shifts a day to meet the timeline.



### Casa Marina Premium

A luxury resort is located on Ghenh Rang Island – Quy Nhon in an area of 12 ha. The construction has started on September 19th, 2019. Currently, mock-up villa has been completed. Infrastructure of the first phase is under construction. The project is scheduled to be done in 2023.

### Casa Marina Mui Ne

A project of 35 villas and 700 Condotel with the contract value of VND 177,2 billion at phase 1. The construction has started on August 10th, 2020. The mock-up villas and infrastructure have been done. The landscape is under construction and expected to be completed by the end of August 2022. The project is expected to complete in 2023.



### Malibu Hoi An

The Resort features 675 spacious rooms and suites, and 96 stylish villas, located in Ha My Dong B Street, Dien Duong Ward, Dien Ban Commune, Quang Nam. The contract value is VND 2.338 billion. The mock-up condotel and villa have done. Structure part of condotel has been completed 100%. The condotels and commercial area have been done 50%. Structure part of villa has done 88%. The project is expected in 2023.



PROJECT UPDATES

SOLAR ROOFTOP

No	PROJECT	CAPACITY (MWH)	THE VALUE (BILLION DONG)	SCHEDULE
A. VINAMILK FARM				
1.	Tay Ninh	1.713	24,1	Completed
2.	Nhu Thanh	1.100	14,5	Completed
3.	Thanh Hoa	400	5,4	Completed
4.	Nghe An	924	12,2	Completed
5.	Ha Tinh	1.049	13,7	Completed
6.	Thong Nhat	2.500	33,9	Completed

No	PROJECT	CAPACITY (MWH)	THE VALUE (BILLION DONG)	SCHEDULE
B. VINAMILK FACTORY				
1.	Tien Son	4.998	69,4	Under construction
2.	Lam Son	1.250	17,8	Under construction
3.	Nghe An	712	10,3	Under construction
4.	Da Nang	1.250	17	Under construction
5.	Binh Dinh	1.250	17	Under construction
6.	Sai Gon	1.612	22,2	Under construction
7.	Can Tho	1.250	12,2	Under construction
8.	Viet Nam	2.499	34,6	Under construction

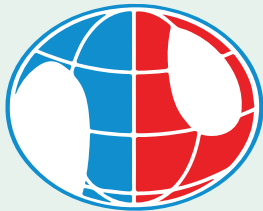
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“Although the Covid-19 pandemic spreaded out strongly in 2021 and TCD faced many difficulties, but Tracodi has put alot efforts to run its business at the highest level and reached the target.”

The year of 2022 is expected to be a great year for TCD to affirm its position in the market”In 2022, TCD is expected to achieve consolidated revenue of VND 4,431 billion, and consolidated profit after tax of 507.4 billion, up 42.39% and 51% respectively of the plan”. This is considered as a high growth compared to the impressive result 2021.

“During the period of 2022-2025, TCD is expected to sustain the growth rate of 15% in revenue and 12% in profit after tax”

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