



TRANSPORT AND INDUSTRY DEVELOPMENT INVESTMENT  
JOINT STOCK COMPANY -TCD-

# INVESTOR RELATIONS

NEWSLETTER



## 2Q 2022

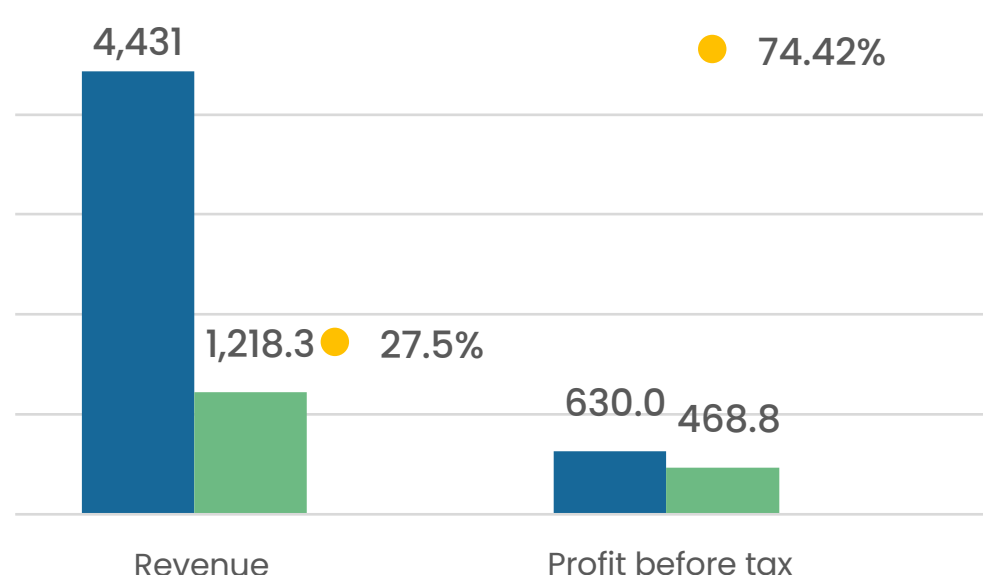
### HIGHLIGHTS

#### 2Q2022

- ✓ THE ANNUAL GENERAL MEETING OF SHAREHOLDERS 2022
- ✓ TOP 50 BEST GROWTH ENTERPRISES IN VIETNAM
- ✓ MOU SIGNING WITH THE PEOPLE'S COMMITTEE OF SOC TRANG PROVINCE
- ✓ INVESTOR MEETING 1Q2022
- ✓ CORPORATE SOCIAL RESPONSIBILITY (CSR)
- ✓ PROJECT UPDATES

### BUSINESS RESULT

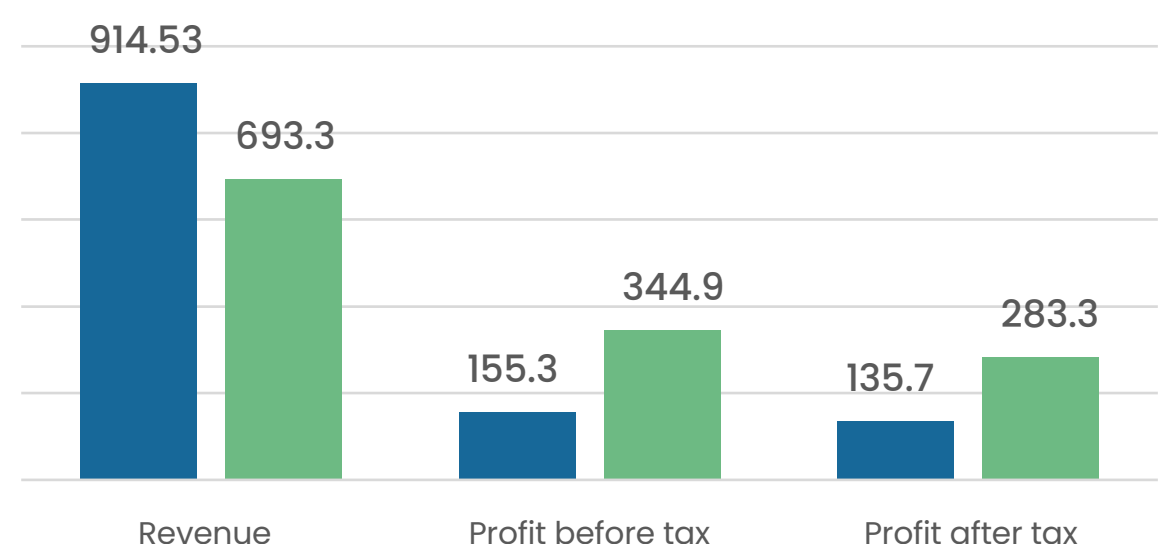
#### Performance



■ 2022  
■ 2Q2022F

● Percentage of completion

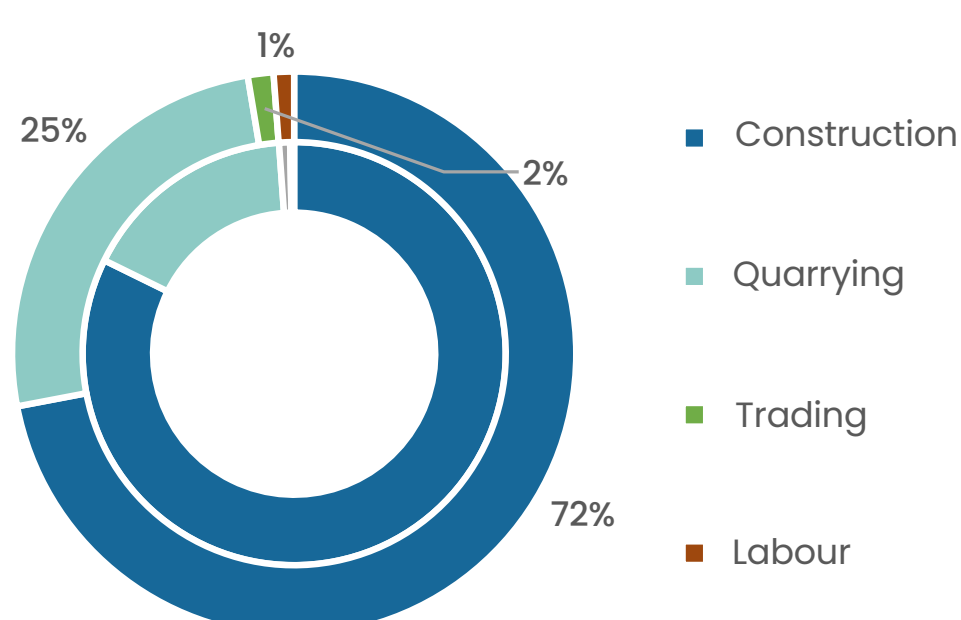
#### Performance



■ 2Q2022  
■ 2Q2021

#### Performance by sectors

(inner chart: 2Q2021; outer chart 2Q2022)



### FINANCIAL RESULTS

In 2Q2022, revenue reached 693.3 billion dong, down 24.2% QoQ. Profit after tax reached 283.3 billion dong, up 108.8% QoQ.

”



REVENUE  
2Q2022 REACHED

693.3 Billion Dong



DOWN COMPARED  
TO THE 2Q2021

24.2 %



PROFIT  
BEFORE TAX  
2Q2022 REACHED

283.3 Billion Dong



UP COMPARED  
TO THE 2Q2021

108.8 %



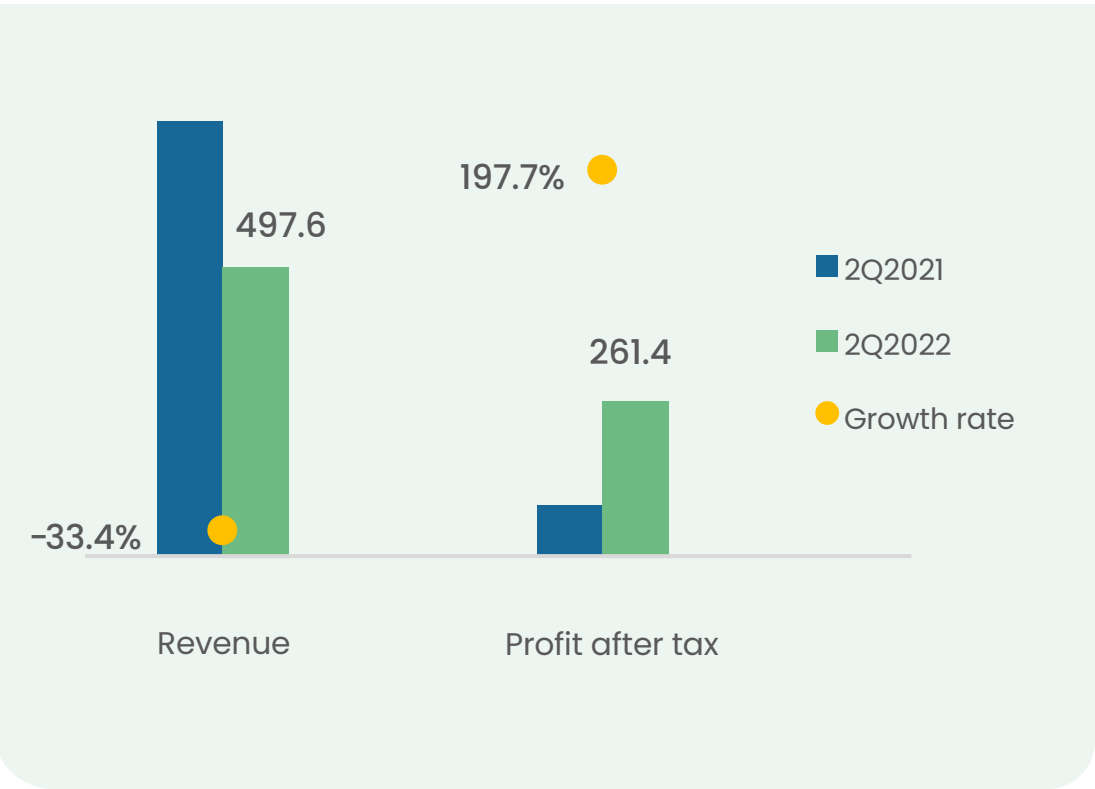
First six months of 2022, construction sector reached 884.7 billion dong in revenue, presenting 23.9% of the plan 2022. Profit after tax reached 428.5 billion dong, presenting 105.5% of the plan 2022. Quarrying sector reached 300 billion dong in revenue and 24.3 billion in profit after tax, presenting 47.3% of the plan 2022 633 billion dong and 54.1% of the plan 2022 respectively. Labor export reached 10.7 billion dong in revenue, presenting 86.4% of the plan 2022 and trading reached 23.2 billion in revenue, presenting 27.2% of the plan 2022. In 2022, TCd plans to achieve consolidated revenue of 4,431 billion dong, profit before tax of 630 dong billion, up 42.39% and 68% respectively YoY.



CONSTRUCTION

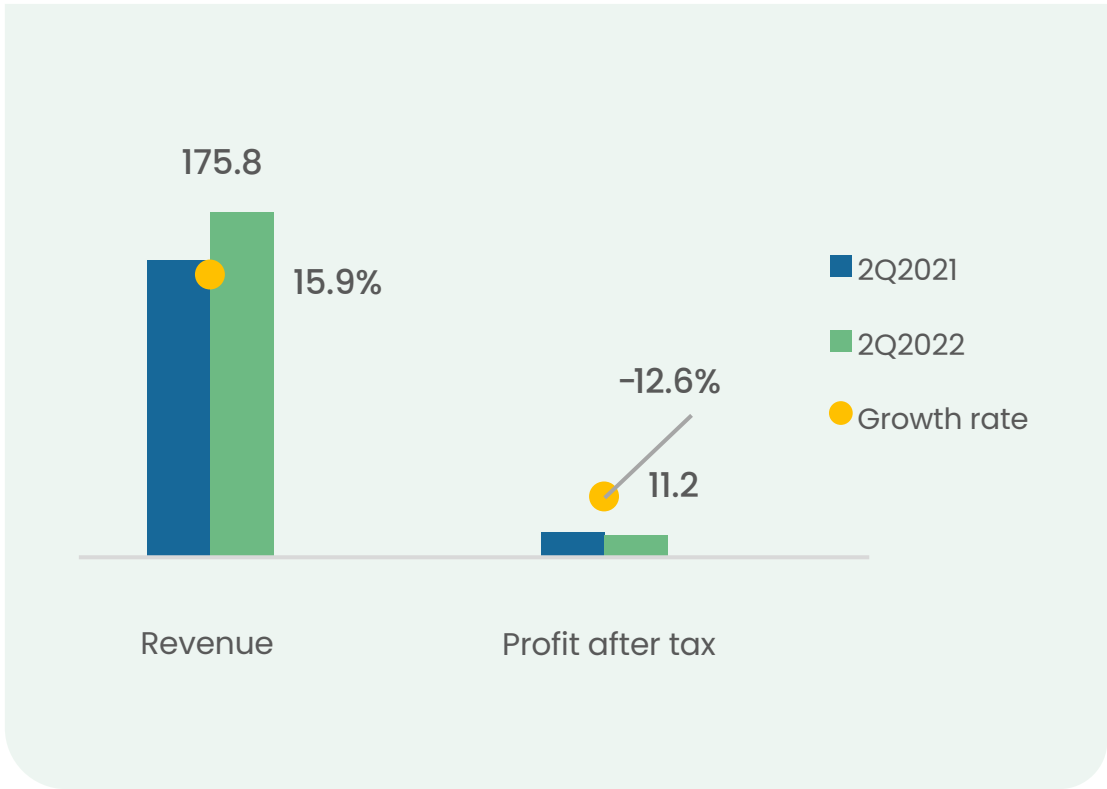
IN 2Q2022, construction reached 497.6 billion dong in revenue and 261.4 billion dong in profit after tax, up 197.7% correspondingly QoQ.

Revenue and profit come from big projects such as Malibu HoiAn, HoiAn Do'r, King Crown Infinity and solar rooftop.



QUARRYING

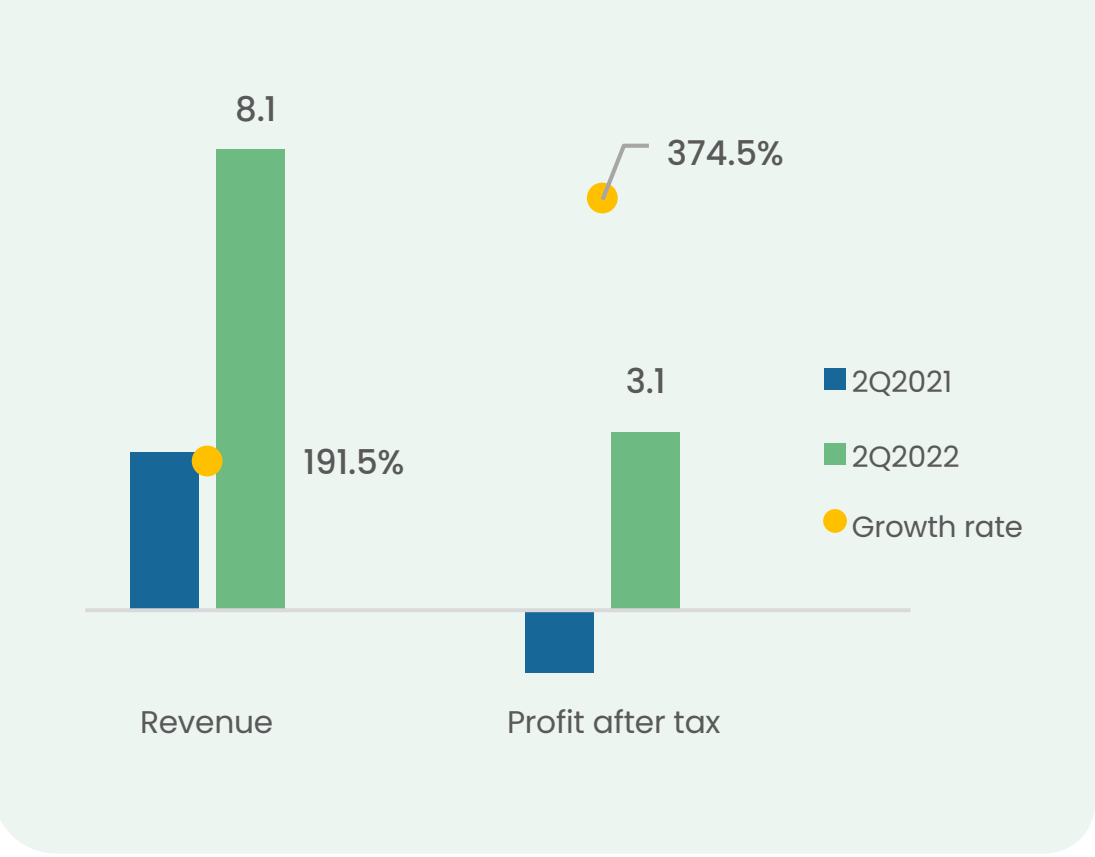
2Q2022 revenue reached 175.8 billion dong and profit after tax reached 11.2 billion dong. Revenue mainly comes from key projects in the Mekong Delta.



TRADING AND SERVICES

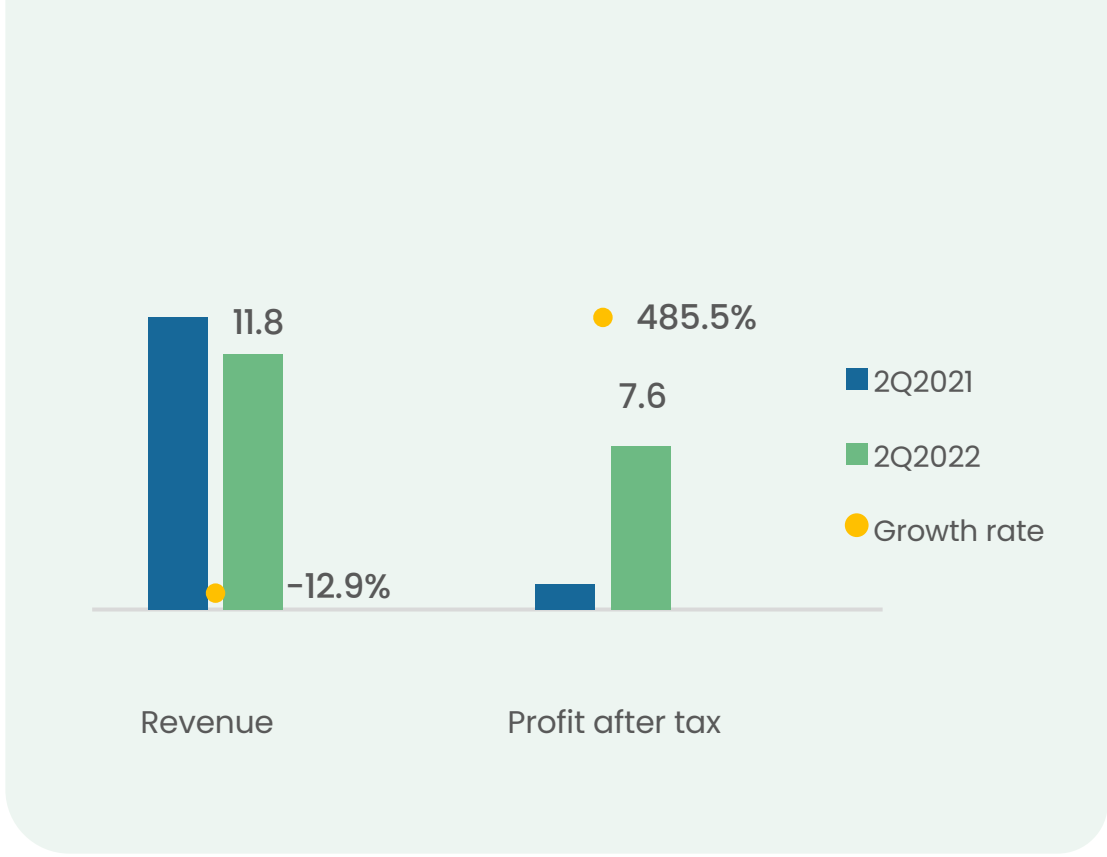
In 2Q2022, revenue trach 8.1 billion dong and profit after tax reached 3.1 billion dong, up 191.5% and 374.5% respectively QoQ.

First 6 months of 2022, Tracodi Labour has sent 469 workers to Japan. In 2022, the company is expected to send 570 workers working abroad.



TRADING AND SERVICES

In 2Q2022, revenue reached 11.8 billion dong, down 12.9% QoQ. Profit after tax reached 7.6 billion dong, up 485.5% QoQ. Revenue comes from procurement for large ongoing projects.





# HGHILIGHTS

2Q2022



TRACODI honored in Top 50 Best Growth Enterprises in Vietnam in 2022 (FAST500). This is the 5th time in a row TRACODI received this award. 2022 will continue to be a great year that TRACODI affirms its position in the Vietnam market. TRACODI has built important strategic directions which focusing on creating sustainable value, increasing profit margin, and in the meantime building a safe and dynamic working environment for employees.



On the morning of April 14, 2022, Tracodi (code TCD – HOSE) successfully held the Annual General Meeting of Shareholders 2022 with the participation rate of over 80% of total number of outstanding shares.

Accordingly, TCD approved the Business Plan 2022 with consolidated net revenue of 4,431 billion dong, up 42.39% YoY; profit before tax is expected to reach 626.8 billion dong, up 68% YoY; Profit after tax is expected to reach 507.4 billion dong, up 51% YoY. Dividend rate will be from 10% or more.

The Company also expects to maintain a revenue growth rate of 15% and profit after tax of more than 12% in the period of 2022 – 2025.



Tracodi and Soc Trang Provincial People's Committee have signed a Memorandum of Understanding on Investment Cooperation with Soc Trang Provincial People's Committee. The MOU includes survey, research and investment proposal in the transport sector in the province. According to the signed cooperation agreement, Tracodi will conduct researches, surveys, learns and invests in transportation projects with an estimated investment of around 6,500 billion dong.



TCD has organized an Investor Meeting to update the business performance and projects to investors, shareholders and analysts.



On May 23rd, 2022, Transport and Industry Development Investment Joint Stock Company (Tracodi) had a meeting with leaders of the People's Committee of Tay Ninh Province.

At the meeting, the company reported the pre-feasibility study of the Go Dau – Tay Ninh – Xa Mat Highway Investment Project, the section of Go Dau and Tay Ninh City under Public-Private Partnership (PPP).



On May 12th, 2022, Tracodi kicked off the Infrastructure Project at Duc Thang Residential Area, Hiep Hoa District, Bac Giang Province. Contract value is about 31 billion dong. Construction time is expected to be about 6 months which will be completed by the end of 2022.



TRACODI TOGETHER WITH ITS HOLDING COMPANY AND MEMBERS CONTRIBUTE TO THE COMMUNITY THROUGH BCG FOUNDATION

CORPORATE SOCIAL RESPONSIBILITY



On May 28th, 2022, the program "Safety for poor fishermen", which organized by Former President Truong Tan Sang and the Central Committee of the Vietnam Red Cross, took place in Mo Duc District, Quang Ngai Province and Quy Nhon City, Binh Dinh Province. The program will continue to take place in the following provinces: Phu Yen, Khanh Hoa, Ninh Thuan, and Binh Thuan.

Bamboo Capital Group and its members (the Group) are honored to be the sponsor to accompany and support with contributing 5 billion dong. According to the plan, the Program will donate 14,667 sets of life jackets, first aid bags, and national flags to poor fishermen in the central coastal provinces from Thanh Hoa to Binh Thuan.



On April 21st, 2022, representative of the Group handed over the "Love House" of 120 million dong to Mr. Vo Minh Duc's family in Ninh Hiep Hamlet, Bau Nang Commune, Duong Minh Chau district, Tay Ninh Province.



On April 28th, 2022, in Thua Thien Hue province, the Vietnam Red Cross Central Committee in collaboration with the Provincial People's Committee held a ceremony to launch Humanitarian Month 2022 with the theme "Community Cohesion – Spread Love". and celebrate the World Red Cross and Red Crescent Day (May 8).

PROJECT UPDATES

CIVIL CONSTRUCTION

HOIAN D'OR

99% of the body (structure) and 80% of the outfit (interior) of 202 shophouses have been done, which presenting 60% of internal technical infrastructure has been done. To meet the tight timeline of the project, there are from 500 to 700 workers scheduled for 3 shifts to complete in 2023 as expected. Contract value of the 1st phase is about VND 623.07 billion with a total area of 24.5 ha. The construction has officially started in April 2021.



AMOR RIVERSIDE VILLAS

Located in Binh Chanh, Ho Chi Minh City. The contract value is VND 240 billion with the total area of 1.58 ha of 33 luxury villas. Construction has started on August 3rd, 2020. The make-up villa and infrastructure are under construction. The project is expected to be complete in 2023



KING CROWN INFINITY

The project is high-rise building with 30 floors and 5 basements in the area of 1.2 ha. The construction has started on November 21st, 2020 with the contract value of VND 3,113.3 billion. 1st floor of the building has been done and Basement 1 has been done 100%. Basement 2 has been under construction and has been done 50% so far. We have scheduled 3 shifts a day to meet the timeline.



CASA MARINA PREMIUM

A luxury resort is located on Ghenh Rang Island – Quy Nhon in an area of 12 ha. The construction value is about 1,689 billion dong, and it has started on September 19th, 2019. Currently, mock-up villa has been completed. Infrastructure of the first phase is under construction. The project is scheduled to be done in 2023

CASA MARINA MUI NE

A project of 34 villas and 700 Condotel with the contract value of VND 1,027.39 billion at phase 1. The construction has started on August 10th, 2020. The mock-up villas and infrastructure have been done. The landscape is under construction and expected to be completed by the end of August 2022. The project is expected to complete in 2023.



MALIBU HOI AN

The Resort features 675 spacious rooms and suites, and 96 stylish villas, located in Ha My Dong B Street, Dien Duong Ward, Dien Ban Commune, Quang Nam. The contract value is VND 2,811.26 billion. The mock-up condotel and villa have done. Structure part of condotel has been completed 100%. The condotels and commercial area have been done 90%. Structure part of villa has done 88%. The project is expected in 2023.

PROJECT UPDATES

SOLAR ROOFTOP

NO.	PROJECT	CAPACITY (MWH)	THE VALUE (BILLION DONG)	SCHEDULE
FACTORY				
1.	Tien Son	4,998	73.78	Under construction
2.	Lam Son	1,250	18.9	Under construction
3.	Nghe An	712	10.22	Under construction
4.	Da Nang	1,250	17.99	Under construction
5.	Can Tho	1,250	11.38	Under construction
6.	Viet Nam	2,499	36.8	Under construction



## SOLAR PLANT



### KRONGPA

Solar Plant with capacity of 49 MPWW on an area of 60 hectares in located in KrongPa, Gia Lai. The contract value is about 525.90 billion dong. Currently, the project has completed the import of equipment for phase 1 (21MWp) and started construction. COD is expected in October 2022.

## INFRASTRUCTURE



### TAXIWAY – PHAN THIET AIRPORT

XL10 construction is one of package of Phan Thiet airport project with acontract value of 406.6 billion dong, a total area of 436.96 hectares. Construction site has been handedover on May 29, 2022. The project is under construction. Taxi way B has been done up to 19.43%, following that are Taxiway A and then B3. Currently, there are 15 technical staffs to supervise to ensure safety, quality of the project and ensure to complete on schedule of May 2023.



### BACKFILLING – LONG AN

Backfilling package of green field of the factory in Long An, with a contract value of 57 billion dong. Total area of 19 hectares. The site has been handedover on June 30, 2022. Currently, sand working is in process. Backfilling is expected to complete in August 2022 after 53 days of started construction.



### INTERNAL INFRASTRUCTURE OF DUC THANG RESIDENTIAL AREA

The project is located in Bac Giang province, with a total area of 8ha, the construction has started on May 22, 2022. Total contract value is 31.6 billion dong. Currently, technical infrastructure has been constructed including k95 embankment for N2, N3, D2 roads, and building drainage ditches. It is expected to complete in November 2022

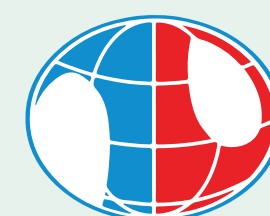
“

**“2022 IS EXPECTED TO BE A GREAT YEAR FOR TCD TO AFFIRM ITS POSITION IN THE MARKET”**

**IN 2022, TCD IS EXPECTED TO ACHIEVE CONSOLIDATED REVENUE OF VND 4,431 BILLION, AND CONSOLIDATED PROFIT AFTER TAX OF 507.4 BILLION, UP 42.39% AND 51% RESPECTIVELY OF THE PLAN”. THIS IS CONSIDERED AS A HIGH GROWTH COMPARED TO THE IMPRESSIVE RESULT 2021. ALTHOUGH THE COVID-19 PANDEMIC SPREADED OUT STRONGLY IN 2021 AND TCD FACED MANY DIFFICULTIES, BUT TRACODI HAS PUT ALOT EFFORTS TO RUN ITS BUSINESS AT THE HIGHEST LEVEL AND REACHED THE TARGET.**

**“DURING THE PERIOD OF 2022-2025, TCD IS EXPECTED TO SUSTAIN THE GROWTH RATE OF 15% IN REVENUE AND 12% IN PROFIT AFTER TAX”**

”



**TRACODI**

### INVESTOR RELATIONS DEPARTMENT TCD

**Adress:**  
89 Cach Mang Thang 8, Ben Thanh Ward,  
District 1, Ho Chi Minh City

**Phone:** +84 28 38330315

**Fax:** +84 8 28 38330317

**Email:** [ir@tracodi.com.vn](mailto:ir@tracodi.com.vn)

**Website:** [www.tracodi.com.vn](http://www.tracodi.com.vn)