



TRANSPORT AND INDUSTRY DEVELOPMENT INVESTMENT
JOINT STOCK COMPANY -TCD-

INVESTOR RELATIONS

NEWSLETTER



3Q 2022

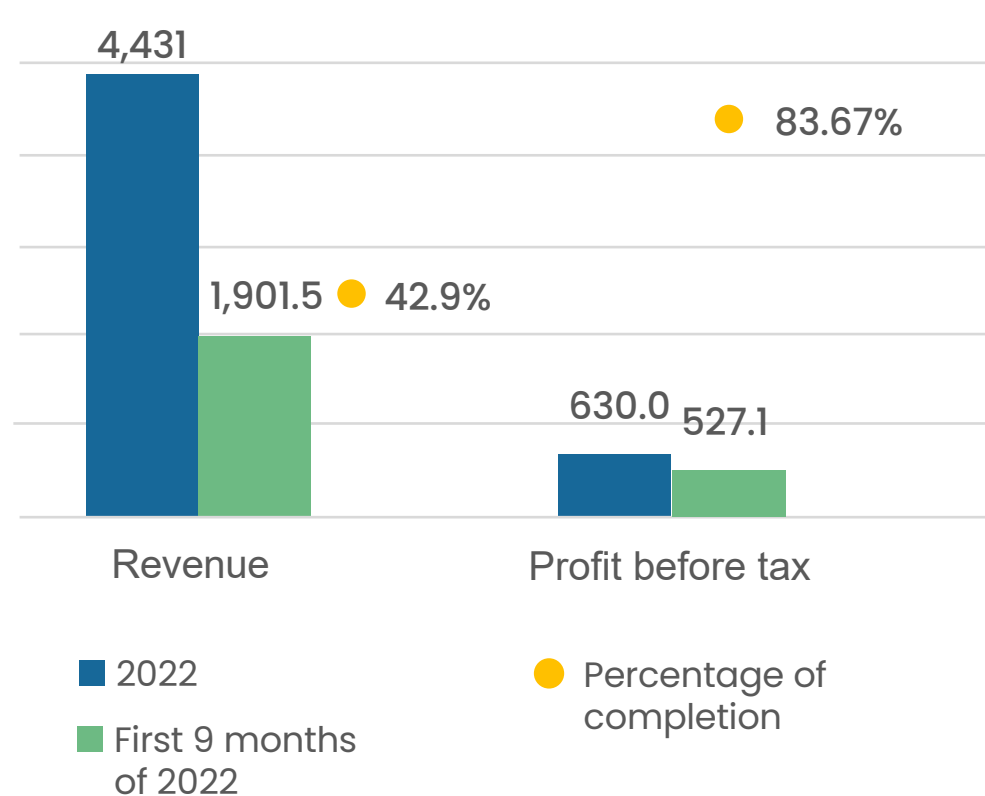
HIGHLIGHTS

3Q2022

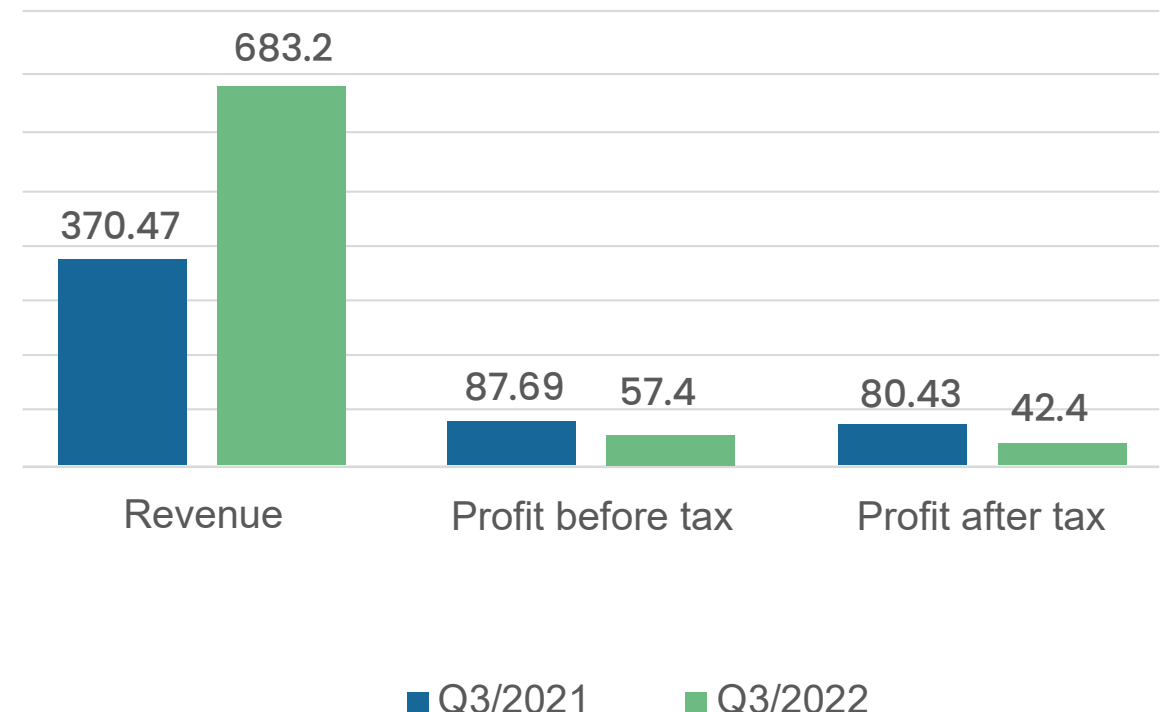
- ✓ TCD CELEBRATED 32 YEARS OF ESTABLISHMENT
- ✓ INVESTOR MEETING
- ✓ TCD AWARDED CORPORATE EXCELLENCE 2022
- ✓ CORPORATE SOCIAL RESPONSIBILITY (CSR)
- ✓ PROJECT UPDATES

BUSINESS RESULT

Performance



Performance



FINANCIAL RESULTS

In 3Q2022, revenue reached 683.2 billion dong, up 84.4% QoQ. Profit after tax reached 42.4 billion dong, down 47.2% QoQ. First nine months of 2022, consolidated revenue reached 1,901.5 billion dong, presenting 42.9% of the plan 2022. Profit after tax reached 436.9 billion dong, presenting 86.1% of the plan 2022.



REVENUE
3Q2022 REACHED

683.2 Billion Dong

%

UP COMPARED TO
TO THE 3Q2021

84.4 %



REVENUE
FIRST 9 MONTHS OF 2022

1,901.5 Billion Dong



PROFIT AFTER TAX
FIRST 9 MONTHS OF 2022

436.9 Billion Dong

%

PRESENTING
OF THE PLAN 2022

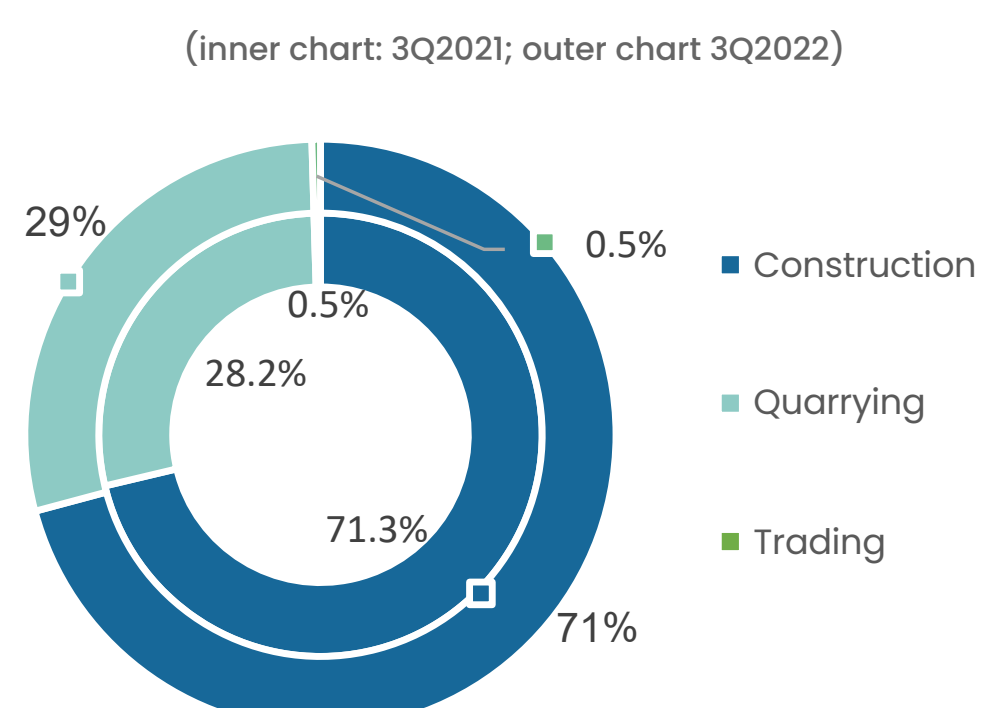
42.9 %

%

PRESENTING
OF THE PLAN 2022

86.1 %

Performance by sectors

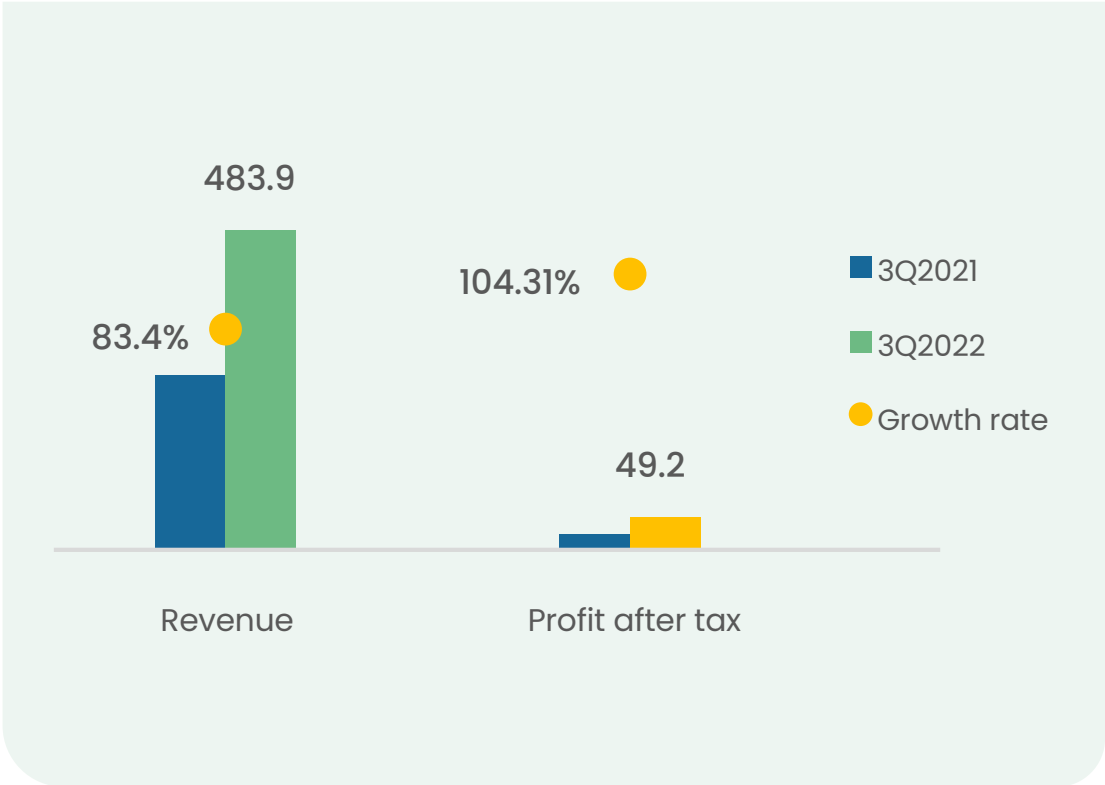




CONSTRUCTION

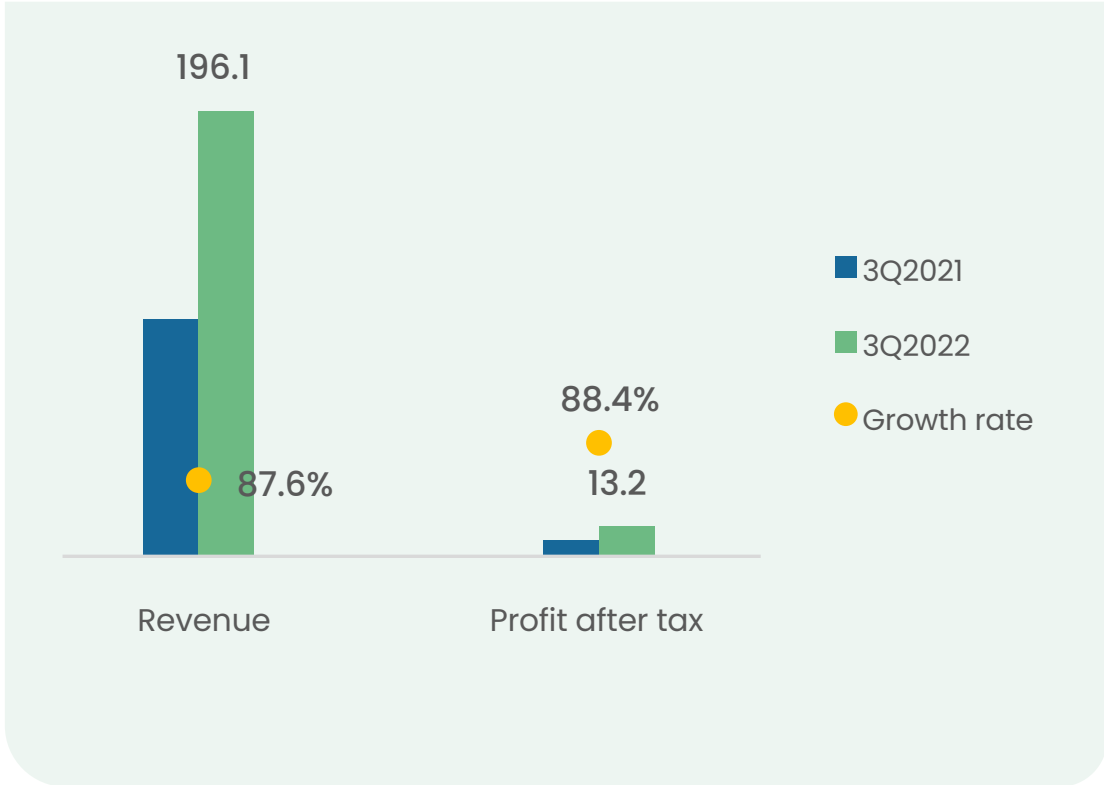
In 3Q2022, construction reached 483.9 billion dong in revenue and 49.2 billion dong in profit after tax, up 83.4% and 104.3% QoQ correspondingly.

Revenue and profit come from big projects such as Malibu HoiAn, HoiAn Do'r, King Crown Infinity and solar rooftop.



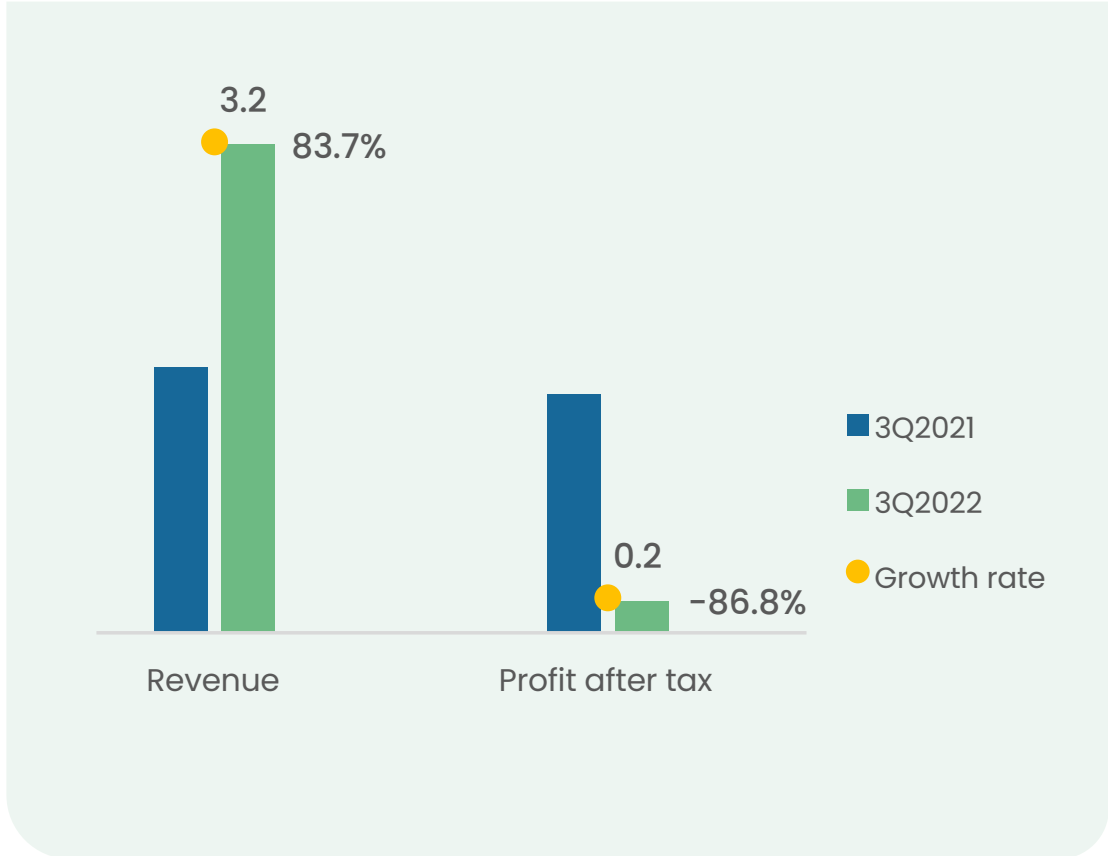
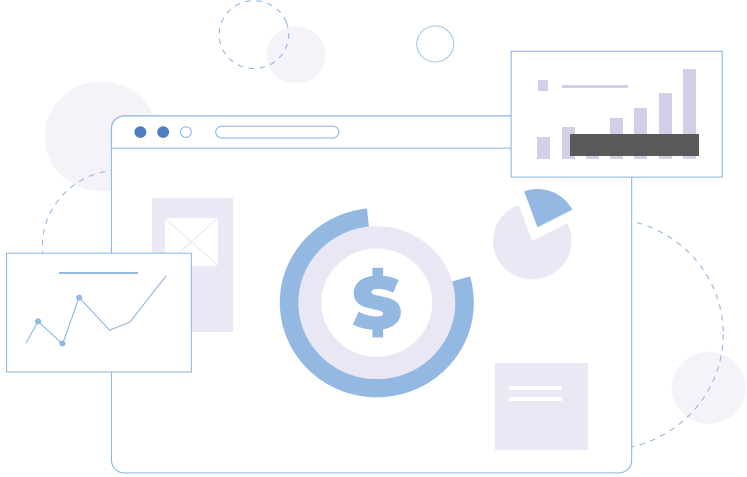
QUARRYING

3Q2022, revenue reached 196.1 billion dong, up 87.6% QoQ. Profit after tax reached 13.2 billion dong, up 88.4% QoQ. Revenue mainly comes from key projects in the Mekong Delta.



TRADING AND SERVICES

In 3Q2022, revenue reached 3.2 billion dong, up 83.7% QoQ. Profit after tax reached 0.2 billion dong. Revenue comes mainly from toll fee collection and procurement for ongoing projects.



HGHILIGHTS

3Q2022

On October 7, 2022, TRACODI was honored to receive the Asia Business Excellence Award. This which awarded by APEA – Asia's leading non-governmental organization – the award to recognize outstanding businesses who earned outstanding business results, developed sustainability and showed its corporate social responsibility.



TCD has organized an Investor Meeting to update the business performance and projects to investors, shareholders and analysts.



On October 31st, 2022, Transport and Industry Development Investment Joint Stock Company (Tracodi) – a member company of Bamboo Capital Group (BCG) solemnly celebrated its 32nd anniversary. Over 30 years of establishment and development, Tracodi has become a prestigious brand in the market.



In August 2022, Bamboo Capital Group received "Best place to work in Asia 2022" Award by HR Asia international magazine. Bamboo Capital Group has excellently surpassed nearly 600 applications from other organizations to win this award.



On October 21st, 2022, at the PropertyGuru Vietnam Property Awards 2022 event, once again, King Crown Infinity has shone in the real estate industry, this is 2nd time in the row receiving awards of 2 important categories "Best Mixed Use Development" and "Best High End Condo Architectural Design".



PROJECT UPDATES

CIVIL CONSTRUCTION



Hoian d'Or
100% of the body (structure) and 80% of the outfit (interior) of 202 shophouses have been done, which presenting 90% of internal technical infrastructure has been done in phase 1, reaching 90% of the infrastructure of the agricultural zone and 60% of the technical infrastructure of phase 2. The underground part of the 3-star hotel is under construction. The team around 200 to 300 workers to meet the timeline in 2022 and 2023.

Amor Riverside Villas
Located in Binh Chanh, Ho Chi Minh City. The contract value is VND 240 billion with the total area of 1.58 ha of 33 luxury villas. Construction has started on August 3rd, 2020. The make-up villa and the wall have been done. The plastering work is under construction and done 70%





King Crown Infinity
The project is high-rise building with 30 floors and 5 basements in the area of 1.2 ha. The construction has started on November 21st, 2020 with the contract value of VND 3,113.3 billion. This is a high-rise project with 5 basements which required high technique. The wall, bored piles, 1st floor, B1, B2 have been completed. The concrete pouring is on process.. B3 has been done 68%, concrete lining has been done 70%, formwork of floor beams with column caps has been done 25%, reinforcement of columns, floor beams and column caps have been done 15%).

Casa Marina Premium
A luxury resort is located on Ghenh Rang Island – Quy Nhon in an area of 12 ha. The construction value is about 1.689 billion dong, and it has started on September 19th, 2019. Currently, mock-up villa has been completed. Infrastructure of the first phase is under construction.



Casa Marina Mui Ne
A project of 34 villas and 700 Condotel with the contract value of VND 1.027,39 billion at phase 1. The construction has started on August 10th, 2020. The moke-up villas and infrastructure have been done. The land-scape is under construction, 80% completion. The project is expected to complete in 2023.

Malibu Hoi An
The Resort features 675 spacious rooms and suites, and 96 stylish villas, located in Ha My Dong B Street, Dien Duong Ward, Dien Ban Commune, Quang Nam. The contract value is VND 2.811 billion. Civil work has been done 100%. The condotels and commercial area have been done 95%. Structure part of villa has done 88%. The project is expected in 2023.



SOLAR ROOFTOP

NO.	PROJECT	CAPACITY (MWH)	THE VALUE (BILLION DONG)	SCHEDULE
A. VINAMILK FARM				
1.	Tay Ninh	1.713	25,2	Đã hoàn thành
2.	Nhu Thanh	1.100	14,6	Đã hoàn thành
3.	Thanh Hoa	400	5,5	Đã hoàn thành
4.	Nghe An	924	12,2	Đã hoàn thành
5.	Ha Tinh	1.049	13,7	Đã hoàn thành
6.	Thong Nhat	2.500	34,3	Đã hoàn thành
B. VINAMILK FACTORY				
1.	Tien Son	4.998	73.8	Phase 1 of 1.25 MWp has been done.
2.	Lam Son	1.250	18.6	Done
3.	Nghe An	712	10.3	Done
4.	Da Nang	1.250	18	Done
5.	Can Tho	0.8	11.3	Done
6.	Viet Nam	2.499	36.79	Under construction

NO.	PROJECT	CAPACITY (MWH)	THE VALUE (BILLION DONG)	SCHEDULE
C. LINH TRUNG 3 FACTORY				
1.	New Toyo	0.400	7.16	Done
2.	LT3_Spon	0.333	6.09	Done 90%
3.	LT3_Giai Luc	0.368	5.03	Done 90%
4.	LT3_Hao Jiao	0.595	5.49	Done 90%
5.	LT3_Speed Sinkware	0.831	8.73	Done 90%
6.	LT3_Hongkong Surephon	0.130	11.80	To be constructed
7.	LT3_Mat ong	0.130	1.93	To be constructed
8.	LT3_Xinrong	0.130	1.93	To be constructed
9.	LT3_Sieu Ong	0.215	1.93	To be constructed
10.	LT3_Engineering Plastics	0.491	3.30	To be constructed
11.	LT3_Ichihiro	0.568	6.80	To be constructed
12.	LT3_Ampac	0.706	8.12	To be constructed
13.	LT3_Saiglass	0.130	10.26	To be constructed
14.	LT3_Sheng Da	0.130	1.93	To be constructed
15.	LT3_Han Viet Truc Silicon	0.130	1.93	To be constructed
16.	LT3_Sewwell	0.130	1.93	To be constructed
17.	LT3_Sal Industrial	0.314	1.93	To be constructed
18.	LT3_Atechs Industrial	0.130	4.51	To be constructed
19.	LT3_Hoa Thac	0.491	1.92	To be constructed

INFRASTRUCTURE



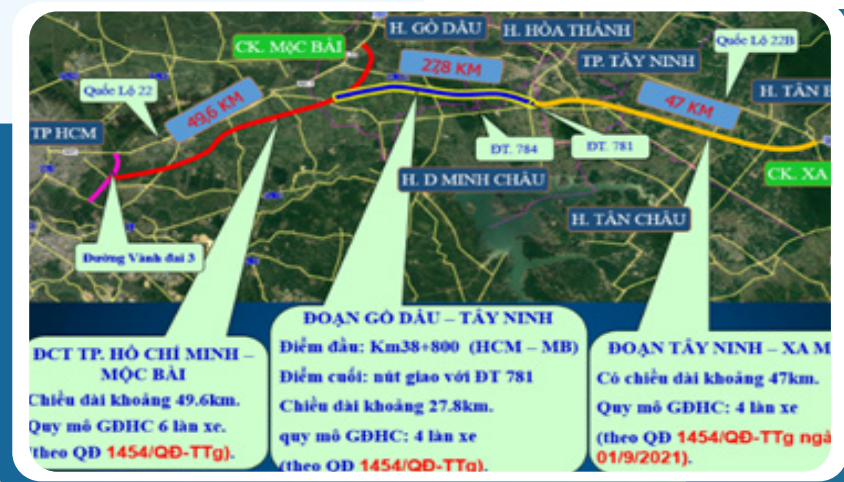
Taxiway – Phan Thiet Airport
XL10 construction is one of package of Phan Thiet airport project with acontract value of 406.6 billion dong, a total area of 436.96 hectares. Construction site has been handovered on May 29, 2022. The project is under construction. Taxi way B and Taxiway A have almost been done. Taxi way B3 is under construction, following by B1 and B2. Currently, there are 21 technical staffs to supervise to ensure safety, quality of the project and ensure to complete on schedule of May 2023.

Backfilling – Long An
Backfilling package of green field of the factory in Long An, with a contract value of 58 billion dong. Total area of 19 hectares. The sand working has been done and handed over. Phase 2, sand filling of 60.000 m3 is in process.



Internal Infrastructure of Duc Thang Residential Area
The project is located in Bac Giang province, with a total area of 8ha, the construction has started on May 22, 2022. Total contract value is 31.6 billion dong. Currently, technical infrastructure is under construction including: frontage roads, public service roads N2, N3, D2, drainage ditches, manhole drainage systems, etc... The project has completed 50%. The project will be completed in time.

INFRASTRUCTURE INVESTMENT



Go Dau – Xa Mat Expressway
The project is located in Go Dau, Tay Ninh province (phase 1) under Public-Private Partnership (PPP). The People's Committee of Tay Ninh province has issued Document No. 1980/UBND-KT V/v approving the assignment of the investor to work on the Pre-Feasibility Report. The People's Committee of Tay Ninh province is setting up a committee to appraise the pre-feasibility study report.

North-South Backbone Road (DT.935C)
The project is located in Soc Trang Province in the form of Public-Private Partnership (PPP) with a length of 39km, 6 lanes, and 27.5m wide with a design speed of 80km/ h. Total investment is 4,960 billion dong during the period of 2022–2026. TCD has received the Document from The People's Committee of Soc Trang Province approving TCD to work on the Pre-Feasibility Report.



Project of inland waterway port and port logistics service area in Vinh Hai commune, Vinh Chau town, Soc Trang province. The total area is about 20 ha, the total investment is about 500 billion dong which deployed in the period of 2022 – 2024. On July 5, 2022, the Department of Planning and Investment held the meeting with TRACODI and other departments to agree Tracodi to propose to the Provincial People's Committee on the project of an inland waterway port and port logistics service area.

Duc Hoa Provincial Road Project, Duc Hoa district, which is under the form of public-private partnership (PPP). The project is about 24 km in length with a total investment of about 3,000 billion dong. On October 31, 2022, the Department of Planning and Investment sent an official document to the People's Committee of Long An province for consideration and approval for the Company to study the project.



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“2022 IS EXPECTED TO BE A GREAT YEAR FOR TCD TO AFFIRM ITS POSITION IN THE MARKET”

IN 2022, TCD IS EXPECTED TO ACHIEVE CONSOLIDATED REVENUE OF VND 4,431 BILLION, AND CONSOLIDATED PROFIT AFTER TAX OF 507.4 BILLION, UP 42.39% AND 51% RESPECTIVELY OF THE PLAN”. THIS IS CONSIDERED AS A HIGH GROWTH COMPARED TO THE IMPRESSIVE RESULT 2021. ALTHOUGH THE COVID-19 PANDEMIC SPREADED OUT STRONGLY IN 2021 AND TCD FACED MANY DIFFICULTIES, BUT TRACODI HAS PUT ALOT EFFORTS TO RUN ITS BUSINESS AT THE HIGHEST LEVEL AND REACHED THE TARGET.

“DURING THE PERIOD OF 2022-2025, TCD IS EXPECTED TO SUSTAIN THE GROWTH RATE OF 15% IN REVENUE AND 12% IN PROFIT AFTER TAX”

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TRACODI

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