



TRANSPORT AND INDUSTRY DEVELOPMENT INVESTMENT  
JOINT STOCK COMPANY -TCD-

# INVESTOR RELATIONS

## NEWSLETTER

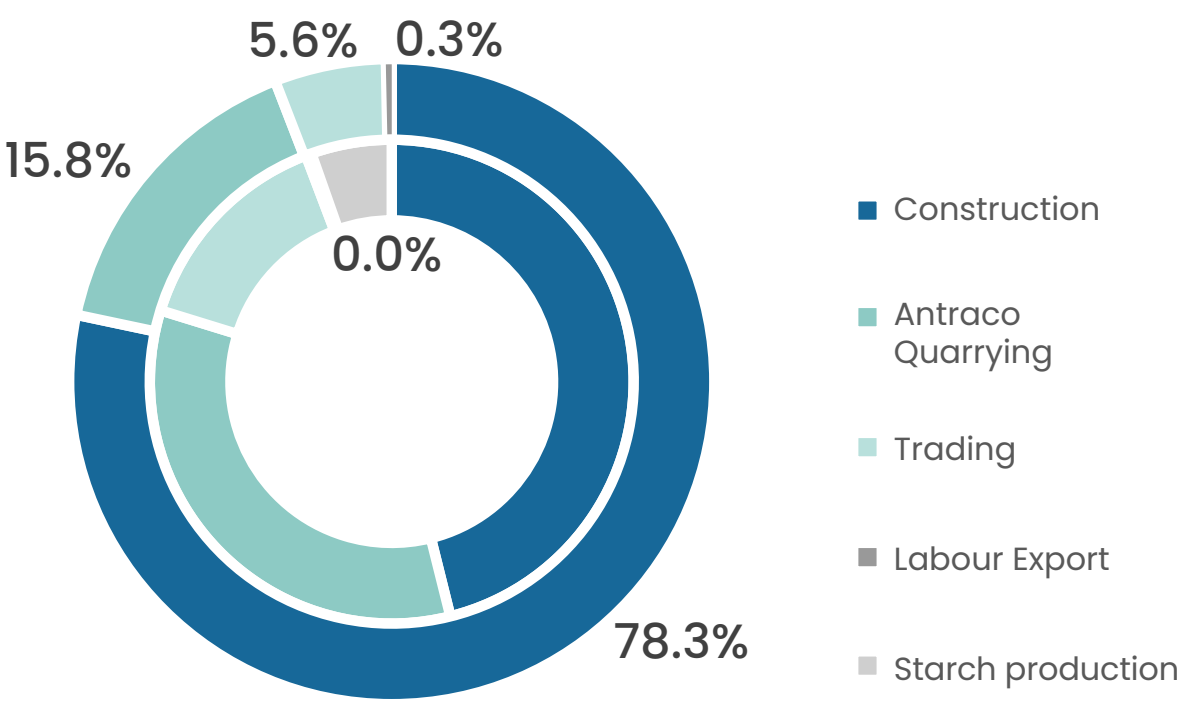


## 2<sup>ND</sup> QUARTER OF 2021

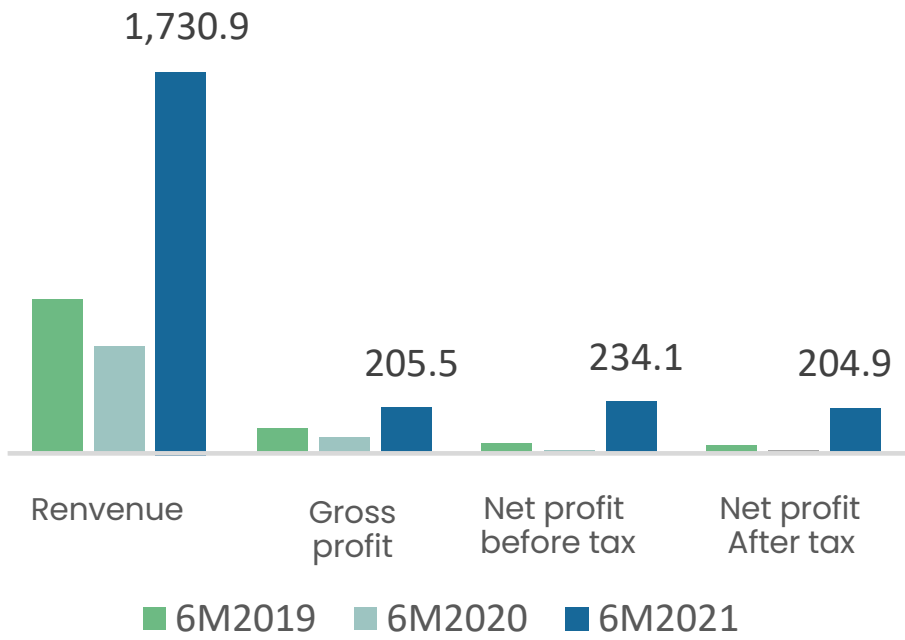
### HIGHLIGHTS

- TCD – THE AGM SUCCESSFULLY HELD
- TCD – SHARE ISSUANCE FOR DIVIDEND PAYMENT AND ESOP
- TCD – STRATEGIC COOPERATION
- TCD – EVENT UPDATES
- TCD – PROJECT UPDATES

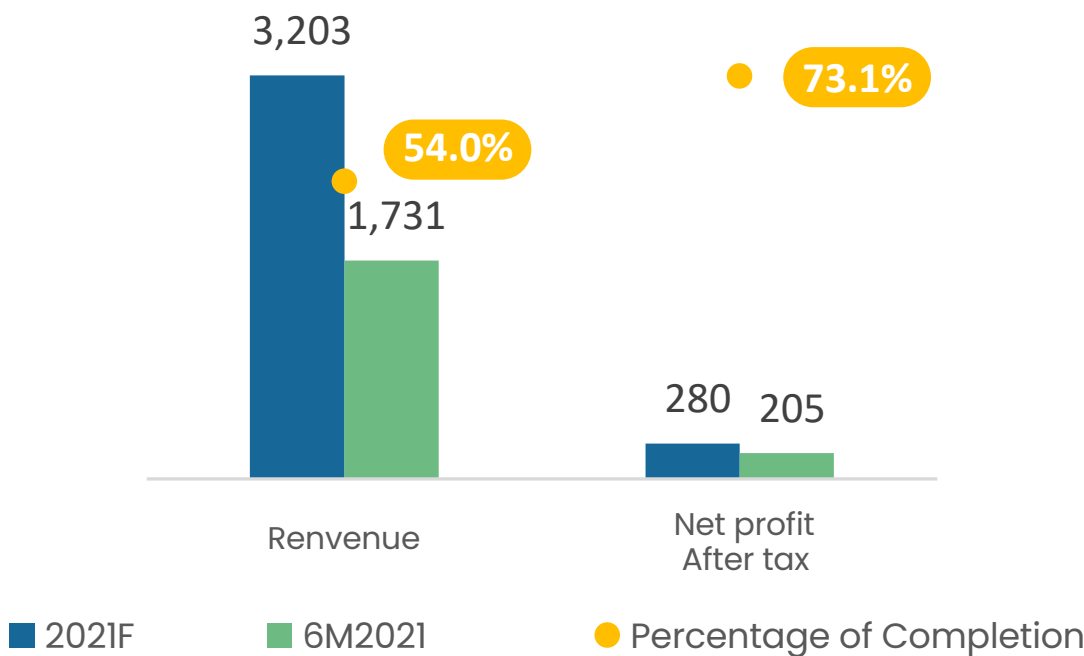
Performance by sectors  
(inner chart: 2Q2020; outer chart: 2Q2021)



### Financial results



### Performance



Unit: Billion VND

## FINANCIAL RESULTS



2Q2021 REVENUE  
REACHED NEARLY

914,5 BILLION VND



UP COMPARED  
TO THE 2Q2020

192.6 %



REVENUE  
FOR THE FIRST 6 MONTHS  
OF 2021 REACHED

1.730,9 BILLION VND



PRESENTING  
CORRESPONDINGLY  
OF THE PLAN

54 %



2Q2021 PROFIT BEFORE TAX  
REACHED

155 BILLION VND



INCREASE  
COMPARED TO THE SAME  
PERIOD LAST YEAR

550 %



PRE-TAX PROFIT  
FOR THE FIRST 6 MONTHS  
OF 2021 REACHED

233,8 BILLION VND



PRESENTING  
CORRESPONDINGLY  
OF THE PLAN

68,3 %

# FINANCIAL RESULTS



For the first 6 months of 2021, the revenue of construction sector reached VND 1,422 billion, presenting 56.12% of the plan. Profit before tax reached VND 137.1 billion, presenting 62.2% of the plan. Antraco achieved VND 293.8 billion in revenue, presenting 46.4% of the plan (VND 633.1 billion). Profit before tax reached VND 34.7 billion, performing 57.8% of the plan. Tracodi Labor and Trading reached VND 4.7 billion and VND 56.9 billion in revenue respectively, showing correspondingly 38.0% and 7.2% of the plan. Profit before tax, Tracodi Labor and Trading reached VND -1.5 billion and VND 1.8 billion respectively, performing correspondingly -269.9% and 4.9% of the plan.



## CONSTRUCTION

In 2Q2021, revenue reached VND 752.4 billion, up 243.8% over the same period in 2020.

In 2Q2021, the construction sector reached VND 104 billion in profit before tax, up 491.1% over the same period in 2020.

Revenue and profit have come from projects: King Crown Village, Radisson Blu Hoian, Amor Garden, and renewable engery projects including: Phu My, VNECO Vinh Long,...

## QUARRYING

Antraco achieved VND 151.6 billion in revenue in 2Q2021, an increase of 6.7% compared to 1Q2021.

In the 2Q2021, Antraco reached VND 17.1 billion in profit before tax, an increase of 6.7% over the same period in 2020. Revenue mainly came from key projects implementing in the Mekong Delta area such as My Thuan 2 bridge, National Highway 53, wind power projects in Bac Lieu, Soc Trang, Ca Mau, Tra Vinh and other key projects.

## Tracodi Labour

In the first 6 months of 2021, Tracodi Labor has brought 135 employees to Japan. 277 students will go abroad next quarter.

In 2Q2021, revenue reached VND 2.8 billion, an increase of 53.2% over the same period in 2020.

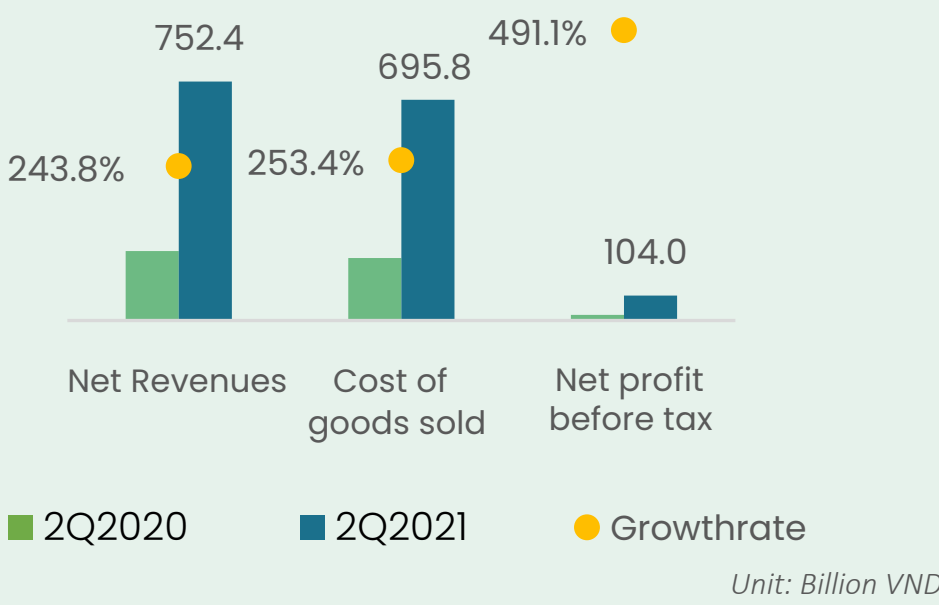
The situation of the Covid-19 pandemic has been complicated over the world and in Vietnam. Therefore, Tracodi Labor, field of labor export, so the pandemic has directly brought bad effects on the company. Although Tracodi Labor has trained qualified trainees and ready to go but they could not due to the current epidemic situation, It is still difficult for the company to bring workers to work oversea.

## Tracodi Trading

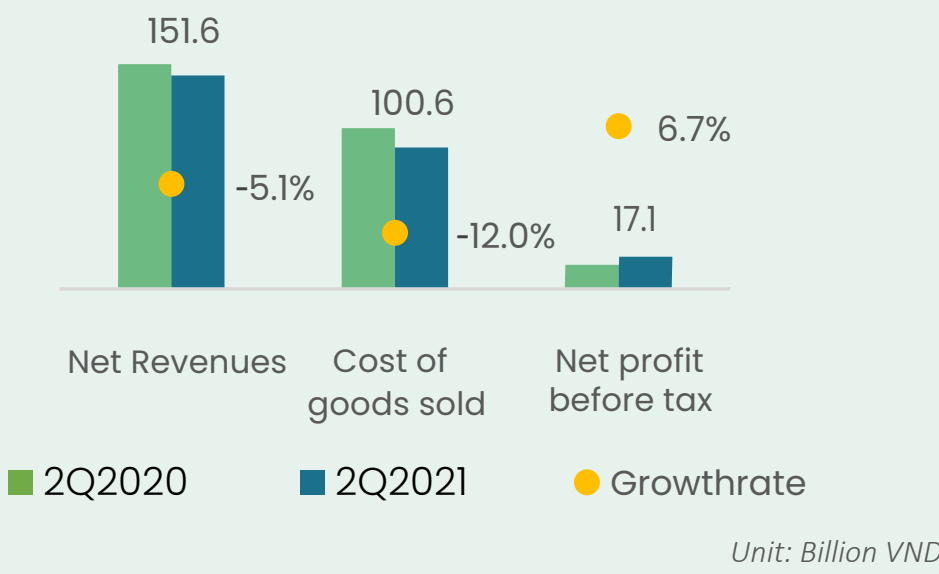
Tracodi Trading's revenue reached VND 53.8 billion in the 2Q2021, down nearly 21.7% over the same period in 2020. Profit reached VND 1.6 billion, an increase of 346% over the same period in 2020.

Due to the outbreak of the epidemic, trade is facing many challenges. A shortage of raw materials and the high cost of production lead to reduced orders. Profits increased more than in the same period in 2020, due to effective cost management.

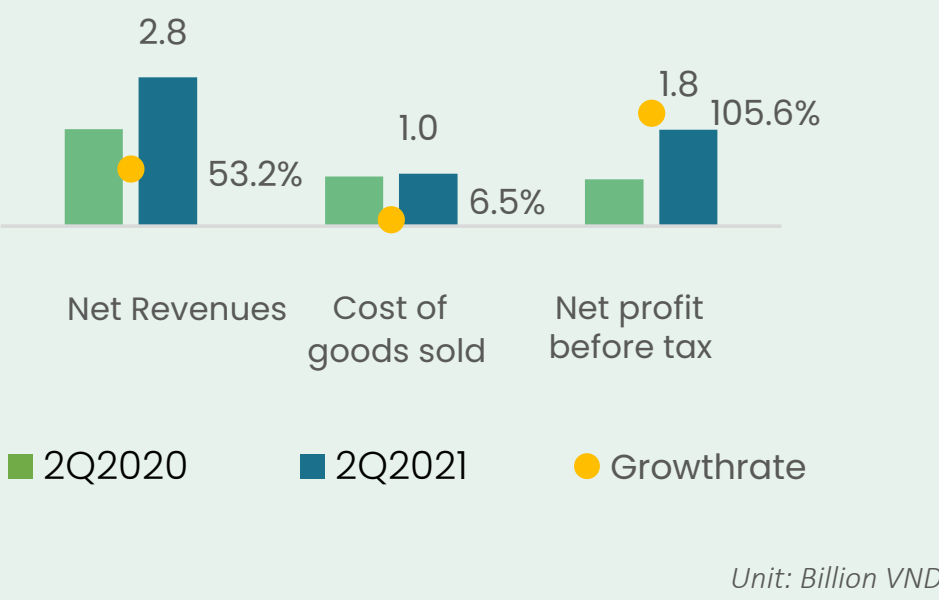
### Performance



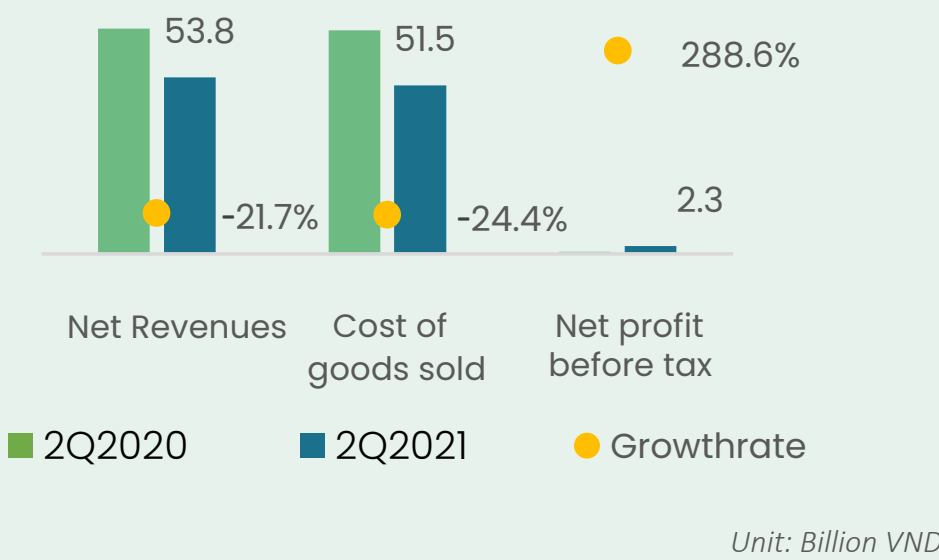
### Performance



### Performance



### Performance







## Handing over the King Crown Village villa

On April 15, BCG Land Joint Stock Company – a member of Bamboo Capital Group held a ceremony to hand over the villas under the King Crown Village project (Thao Dien Ward, Thu Duc City) to customers.

King Crown Village project – Tracodi is the general construction contractor – is divided into 2 phases: phase 1 includes 17 villas and phase 2 is a high-class commercial and service complex building. The entire project is built on an area of 9,125m<sup>2</sup>. This is the last luxury villa project along the Saigon River in the Thao Dien area, with an ideal location for residence and investment, easily connected to the center of Ho Chi Minh City and Thu Duc city.

Previously, BCG Land handed over the first 5 villas of the King Crown Village project to customers on January 8, 2021. When fully completed, King Crown Village will become a prosperous highlight for the Thao Dien area.



## Tracodi is regarding the signing of a new contract for the Sim City 2 project in the epidemic period

Despite the epidemic, Tracodi remained steadfast, ensuring business continuity to complete the assigned plan.

Specifically, in May, Tracodi won the bid and signed the contract as General Contractor for the construction of the Sim City 2 project (the investor is Nhat Hoang Company) located in a prime location in Thu Duc City, easily accessible to the center east of Ho Chi Minh City and located next to the most modern highway in Vietnam – Ho Chi Minh City – Long Thanh – Dau Giay – Phan Thiet. The construction contract is valued at VND 470 billion, carrying out the construction of 259 adjacent low-rise townhouses and is expected to complete the construction within 9 months. With expert experiences in the field of civil infrastructure construction and well-trained human resources, Tracodi is committed to completing the project on schedule and achieving the best construction quality to bring satisfaction to customers who invest in the project.

## BCG Land and Lotte Land sign strategic cooperation

On June 21, 2021, BCG Land Company (under Bamboo Capital Group) and Lotte Land (under Lotte E&C – Korea) signed a strategic cooperation agreement to jointly develop real estate projects in Vietnam.

According to mutual consent of the signed document between the two parties, BCG Land is a capable unit in developing high-end real estate projects in the Vietnamese market, from finding market opportunities, developing planning, branding and product positioning in the market. Lotte Land is a company with extensive experience in developing projects with breakthrough design solutions, construction quality management, as well as methodical project management capabilities. The cooperation between BCG Land and Lotte Land will create a joint venture taking advantage of the strengths of each party to develop high-quality real estate projects for the Vietnamese market in the near future.

Tracodi – the general contractor of BCG Land's projects – will participate in the projects.



Bamboo Capital Group in social activities against Covid-19



Bamboo Capital Group (the parent company of Tracodi) and Deo Ca Group organized a fleet of vehicles to support medical staff in carrying out the task of taking samples for testing in Ho Chi Minh City, Long An province and Tien Giang province.

Since the pandemic outbreak in Ho Chi Minh City at the end of June, the Government has quickly launched a nationwide testing campaign to localize the disease. Facing the overload as well as the lack of facilities for mobile sampling, Bamboo Capital Group and Deo Ca Group proposed to the Ho Chi Minh City People's Committee, Long An province and Tien Giang province more than 50 cars (from 7 seats to 45 seats) to support the transport for medical staff. All fuel costs and personnel for drivers, logistics organizations are sponsored by Bamboo Capital Group and Deo Ca Group. With this practical support, this task was quickly deployed, thereby locating positive cases of Covid-19 and controlling the situation better.

HIGHLIGHTS Q2/2021

TRACODI's General Meeting of Shareholders



On April 29, 2021 Tracodi's general meeting of shareholders ended successfully. The Meeting approved a plan to increase capital through the issuance of a total of 137.2 million shares, and set a profit target of VND 280 billion, nearly double the performance in 2020.

Specifically, TCD will issue 87.2 million shares through an offering to existing shareholders, ratio 1:1, issuance price of VND 10,000/share and a private placement of 50 million shares to strategic investors at an offering price of VND 12,000 /share, implemented in the third quarter of this year.

The mobilized capital is for the purpose of project financing and looking for potential M&A opportunities for quarries and construction material mines to increase the capacity of the construction segment.

Targetting in 2021, TCD achieves consolidated revenue of VND 3,203 billion, an increase of 12.3%; pre-tax profit is more than VND 343 billion, and consolidated profit after tax is more than VND 280 billion, an increase of more than 91%. The Expected dividend in 2021 is 14% with 8% cash and 6% stock.

Tracodi also shows its ambition with a 5-year plan with an average growth of 22% in revenue and 29% in profit after tax in the next 5 years.

TCD was honored as one of the top 50 Vietnam best growth 2021 (FAST500)

TRACODI is recognized as one of the enterprises with impressive growth in revenue and profit compared to other enterprises in the same industry, ranked 23rd in the top 50 best growth ones in Vietnam in 2021. The company has reached this achievement for 3 consecutive times in recent years.

TRACODI always strives to innovate and improve business activities towards becoming more professional and sustainable, and at the same time affirming TRACODI's position in the Vietnamese market.



Promoting the pioneering spirit of Tracodi employees in donating 1 day's salary to achieve more than 1 VND billion for the Covid-19 Vaccine Fund

Responding to the call from the Prime Minister about contributing to the Covid-19 Vaccine Fund, Tracodi's Board of Directors, staff, and Affiliates of Bamboo Capital Group donated 1 day salary. The total donation of Bamboo Capital Group is VND 1,090,548,677.

This is a small gesture coming from the big hearts of BCG people to enhance the vaccination strategy and join hands to fight the disease.





Investor Meeting TRACODI event

On May 28, 2021, TRACODI in collaboration with Yuanta Securities Vietnam Company are pleased to organize an Investor Meeting with the Company's Board of Directors in order to update Shareholders and Investors on complete information about business results as well as operational plans in the coming time. The meeting attracted professional consultants from around the world to attend and query the company's Board of Directors.



Tracodi share issuance for dividend payment and ESOP

On July 16, 2021, Tracodi announced the last registration date to exercise the right to pay cash and stock dividends and issue shares under the employee selection program (ESOP). Accordingly, the last registration date is July 1, 2021 with the rate of 6% in cash and 5% in shares. The last registration date to issue ESOP shares is July 5, 2021. Shareholders will receive cash dividends on July 22, 2021.

Tracodi strictly complies with regulations, takes care of employees, ensures 100% of employees are vaccinated against Covid-19

In order to ensure the right of health protection and improvement of the ability to prevent epidemics for each employee, the Group strictly implements and thoroughly grasps the target of 100% of employees being vaccinated. Up to now, all employees have been vaccinated with the 1st shot and will receive the next shot according to the vaccination schedule.

UPDATE PROJECTS OF TRACODI



June 15, 2021, VinaWood project in Linh Trung industry park, 2.26 MWp has been completed and electrically connected.



The underground part of The KCI project is under construction according to an approved license ensuring the investor's proposed progress.





Raddison Blu Hoi An is preparing to hand over phase 1 to customers according to the construction schedule.



Hoian d'Or has completed 99% of the foundation of 202 Shophouses. The body and infrastructure of this project will be soon built.



Casa Marina Premium is in the preparation phase of infrastructure construction.



Casa Marina Mui Ne has completed over 90% of the internal infrastructure. The next stage will be the construction of villas.



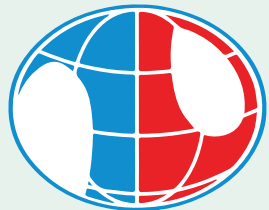
The Sim City 2 project is planned to construct the foundations of 259 adjacent houses.

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The goal of TCD in 2021 is to achieve VND 3,203 billion of consolidated revenue, increase 12.3%; more than VND 343 billion of profit before tax, and more than VND 280 billion of consolidated profit after tax, more than 91% growth. The expected dividend in 2021 is 14% with 8% cash and 6% stock.

Despite the outbreak of the Covid-19 pandemic, TCD is putting all efforts to remain in business operation, achieving stable revenue and successfully completing the plan submitted to the General Meeting of Shareholders.

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TRACODI

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